

DATA SYSTEMS TODAY

January 31, 1997

Litton Data Systems Awarded \$20 Million Italian Air Force Contract



Present at the IAF Mobile Air C2 System contract signing were

(l to r) Jerry German, Program/Proposal Manager; Rosario De Grazia, Alenia Branch Program Management Director Radar and C2 Division; Jim Arthur, Vice President, Contracts and Pricing; IAF Major General Gaetano Genuini, Italian MoD Telecomdife; Dr. Carlo Penazzi, Alenia Director Radar and C2 Division; Matthew McConville, Manager, Contracts. Unable to attend, but an important part of the effort, were team members Tom Ashe, Paolo Barbato, Baird Bryson, Mike Crawford, Frank Kaatz, Ron Marson, Dave Mook, Dave Rindels, Sherry Sickinger, Marv Streiff, Frances Soskins and Norma Wolf.

The Italian Air Force (IAF) has awarded Litton Data Systems a \$20 million contract to manufacture, test and deliver enhanced mobile tactical air command and control (CCTA) modules as part of its mobile air command and control (C2M) system. Under the terms of the contract, Litton will work with Alenia, an Italian Government-owned company, who will provide the planning function of the IAF C2M system. The equipment is scheduled for delivery in two years.

Litton's proposed CCTA modules are based on its mobile air command and control system developed, manufactured, tested and fielded by the U.S.

Marine Corps as the Tactical Air Operations Module designated the AN/TYQ-23(V)1, and the U.S. Air Force as the Modular Control Equipment designated the AN/TYQ-23(V)2. Litton's equipment performs critical command and control functions for tactical air operations.

"The award of this contract to Litton represents the first international sale of our mature AN/TYQ-23 product line. We are pleased that the Italian Air Force selected us to provide critical functions for their air command and control system and are optimistic about future business opportunities with this

Litton Plans Acquisition of SAI Technology

Litton Industries, Inc. and Science Applications International Corporation (SAIC) signed a letter of intent on December 19, 1996 for Litton to acquire SAI Technology (SAIT), a division of SAIC. Details of the acquisition are being finalized.

SAIT, a market leader in the development and production of ruggedized computers and workstations, has a number of significant products and programs which are complementary to Litton products and programs, including their Lightweight Computer Unit (LCU) for the U.S. Army, Tactical Advanced Computer (TAC-4) for the U.S. Navy, and advanced display and backlight technology applicable to government and commercial markets.

SAIT will become part of Data Systems Division and continue to operate from its present location in San Diego. Their ruggedized, commercial product line will complement Data Systems' line of mil-spec products in our Rapid Deployment Systems business segment. □

product line. This contract opens the door for additional international sales in this important business area," said Allen E. Powers, president of Litton's Data Systems Division.

The Italian Air Force was introduced to Litton's mobile tactical air command and control system programs as a member of the Coalition Forces during the Gulf War and Operation "Deny Flight" in support of the United Nations' air space management mission over Bosnia-Herzegovina. □

Handheld Terminal Unit Receives Award



Data Systems was recognized in December 1996 with an

award from the American Defense Preparedness Association in recognition of its successful HTU participation in the U.S. Army's Improved Mortar Ballistic Computer (XM30) program

In a December ceremony at Picatinny Arsenal in New Jersey, Litton Data Systems received a 1996 type classification award in recognition of our HTU participation in the XM30 Improved Mortar Ballistic Computer program. Presented this year by U.S. Army Brigadier General James W. Boddie, Jr., on behalf of the American Defense Preparedness Association, the award is annually presented to major industry participants in significant programs.

The Improved Mortar Ballistic Computer (IMBC), known as the XM30, represents a material change to the existing M23 MBC, which has no capacity for future upgrades to keep pace with the growing software and C2 technology; the M23 MBC also has limited digital communications capability. The XM30 will provide improved capability to calculate ballistic solutions for full and sub-caliber training

ammunition and all battlefield-utilized cartridge/fuze combinations for the 60mm, 81mm, 107mm, and 120mm mortars. With the XM30, the mortar platoon Fire Direction Center (FDC) will have significantly enhanced speed and accuracy for targeting and coordinating support of indirect mortar fires. Using Data Systems' Handheld Terminal Unit (HTU), the XM30 MBC will provide the FDC with the capability to obtain fire orders for all U.S. mortars in support of maneuver forces.

Now that the XM30 has been Type Classified Low Rate Production by the Project Manager for Mortars, the FY96 production quantity of 210 systems will be fielded in FY97. Type Classification Standard/Material Release is scheduled for the 4th quarter of FY97. Up to 1,300 systems are planned through FY99 — good news for Litton's HTU program team. □

Litton Newsbriefs

Litton Plans Purchase of Racal Electronics' Marine Group

Litton Industries, Inc. has signed a purchase agreement to acquire Racal Marine Group from Racal Electronics Plc. The preliminary purchase price of the transaction, expected to close in early 1997, is approximately \$49 million in cash. Headquartered in the United Kingdom, the Marine Group is a world leader in the marine radar field. Its major products include diverse marine electronics equipment, including radars, electronic chart systems, chart video plotting systems and bridge monitoring systems. The business had sales for the year ended March 31, 1996 of approximately \$100 million.

Litton's PRC Division Awarded MISTS II Contract

Litton's PRC division has won a multi-year contract with a ceiling of \$675 million from the Air Force Materiel Commands' Electronic System Center, the Management Information System Technical Support Contract (MISTS II). The award is a five year Indefinite Delivery Indefinite Quantity (IDIQ) delivery order contract. PRC will provide technical and operational support for communications and computer systems at 20 Air Force sites nationwide and will help the Air Force evolve to common, interoperable MIS architectures throughout these sites as we move into the 21st century.

U.K. Royal Navy Chooses Litton Navigation Systems for FA2 Harrier Fleet

Litton's Guidance and Control Systems division was awarded a contract by British Aerospace Military Aircraft Division to provide a replacement navigation system for all of the U.K. Royal Navy FA2 Sea Harrier ship-borne aircraft. The contract provides for the production of 63 INS/GPS systems with options for an additional 8 units, and includes the procurement and integration of a new Control Display Unit and GPS antenna. Initial deliveries will begin in May 1997, with production systems being

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The Business Development Process: Surviving in Today's Marketplace

With the changing defense industry budget resulting in fewer bidding opportunities and an overcapacity in the industrial base of potential contractors, the Division recognized the need to develop an efficient, cohesive new business capture process to improve the quality of our proposals, operate within budget constraints, reduce the cost of proposal preparation, and enhance the support of functional disciplines in the pursuit of new business.

Central to this document-driven process is the use of a Business Development Center. Data Systems' Business Development Center (BDC) provides a Division-wide mechanism to assist in the identification, pursuit, and capture of business opportunities. The responsibility of the BDC is to cost-effectively produce high quality, consistently winning proposals. Its focus, in concert with the Division's Strategic Business Units, ranges from long-term positioning for business opportunities to short-term business capture efforts. The BDC supports all competitive high-investment business acquisition programs, as well as essential services for all other competitive and follow-on business efforts.

The organization offers substantial capability as a resource throughout the business development cycle - from critical capture planning through contract award.

The BDC interfaces with the Division's functional organizations for support and information to ensure full consideration of issues that could impact winning proposals, and provides better planning for future and follow-on business opportunities.

A disciplined Six-Phase Business Development Process is used which mirrors the methodology of our primary customer, the U.S. Government, and ensures the successful execution of new programs within proposed schedules and costs. We have tailored our methodology for international customers as well.

The Business Development Center uses an automated environment to con-

struct and manage proposals. The automated environment supports the Business Development process through the use of a common methodology, a consistent user interface, standard work templates and process flow, re-use library, management and reporting tools, workflow and data routing, and metrics for process and work improvement.

The BDC has been responsible for numerous successful proposals submitted to the customer under its guidance and has also contributed to other proposals still undergoing customer evaluation. We have already experienced significant reductions in the cost of doing proposals based on the BDC infrastructure, process and automated environment.

Our Business Development process is built on principles and practices proven to greatly enhance efficiency and effectiveness. Equally important, the process is also built on an organization - the Business Development Center - that provides the infrastructure needed to make the process repetitive and ensure its continued improvement. This merger of process and infrastructure give Litton Data Systems a competitive weapon, for today and the future, to sustain and increase our capture rate of new business, and to survive and thrive in the dynamic marketplace. □

ETC Notes

Gift Certificate Winner

Congratulations to the \$100 monthly gift certificate drawing winners: **Kim Shevlin** (October) and **Phyllis Lewis** (November). The \$250 quarterly gift certificate drawing was won by **Jeanie Smith**.

How to Collect Benefits

It's simple. The only requirement is that you are registered with the employee transportation coordinator (ETC) as a ridesharer prior to the month in which you begin earning your benefits. A

Annual Award Nominations Under Consideration

In October 1996, all regular, full time employees received a letter from Division President Allen Powers inviting them to participate in the Division Annual Awards process. The sponsoring committees of each award are now reviewing the nominations received to select the individuals and teams who will be recognized during the Division's Annual Awards Banquet held in their honor.

This year's banquet will be held on Wednesday, February 19, 1997 at the Hyatt Hotel in Westlake, California. The featured guest speaker will be Michael Jackson, host of the long-running Michael Jackson Show on Talk Radio KABC.

Awards to be presented that evening include the Sam Sternbach Award for Technical Excellence, the Richard Hirasuna Leadership Award, the Bill Wagner continuous Measurable Improvement Award, the Customer Satisfaction Award and Outstanding Employee Merit Awards, as well as Technology Achievement Honorariums to recognize those individuals who have filed a patent or had their patent application granted.

Invitations will be mailed in early February. Seating is limited so those planning to attend are encouraged to RSVP early. □

"YES, I am interested in ridesharing" form, which asks you to list your ridesharing partners and registers you as a ridesharer, must be completed and on file with ETC Paul Higgins prior to submitting your incentive claim form. Forms may be obtained by calling Paul in Agoura Hills at extension 4323. Paul also needs to be notified of any changes in your current carpooling arrangement before you submit your claim form.

All rideshare benefits are paid within the first ten working days after the month in which they are earned. □

Five Honored By ICARE At DSD Mississippi

The Mississippi ICARE Awards ceremony on October 31, 1996 was a special event. The recipients, as well as the Division, were privileged to have a famous international (intergalactic?) motivational expert available to present awards in recognition of outstanding customer service to the following:

Deannie Kuebler for providing extraordinary CSACF (Combat System Assembly and Checkout Facility) team support.

Stacey Sibley for going above and beyond normal responsibilities to incorporate the Rational Tool Set into the Software Engineering Process

Bob Harris for providing outstanding customer support during the Task Order 203 trip to Norfolk, Virginia.

The team of Rob George and Carl Kozuma for their support in meeting the scheduled ICT (Integrated Communication Terminal) Maintainability Demo for the ISI customer. □



The ICARE program in Ocean Springs is attracting interest

of global proportions. (From left) honorees Stacey Sibley, Bob Harris, Rob George, Carl Kozuma and Deannie Kuebler posed with special guest presenter, Darth Vader, following the ICARE Awards Ceremony in October.

Now is the Right Time to Invest

You don't need a huge amount of money or expert knowledge of the stock market to begin an investment program. Regularly investing small amounts of cash can yield significant benefits over the long-term.

Many people think they must wait to make their first foray into investing until they have a sizable nest egg and the market appears particularly favorable. For people of average means, the day these two events coincide may never come.

Long-term systematic investments of sums you can afford pay best for investors. A study conducted by Dalbar

Financial Services, Inc. found that investors with long-term strategy outperform equity investors who frequently shift their investments according to changes in market climate — by a margin of three to one over a 10 year period.

One way to get good financial management of your money is to buy mutual funds, preferably on a systematic, perhaps monthly, investment plan. There is a type to fit every investor's particular needs. *Forbes*, *Money* and *Business Week* regularly run big sections listing funds, their performances and where to call for prospectuses. □

Deadline Approaches for Submitting K-12 Proposals

Litton has supported higher education for many years by its continuing sponsorship of the National Merit Scholarship Program and through endowments at selected universities throughout the United States. In 1991, Litton Industries, Inc. and the Foundation of the Litton Industries established a program for providing financial support for education at the kindergarten through 12th grade levels in those communities where Litton divisions are located.

Public schools, and private schools holding a tax-exempt status, with grades kindergarten through 12, or any combination thereof, are eligible for contributions under the program. Contributions are made without regard to race, religion, sex, creed or national origin.

The Foundation prefers to contribute to programs which are used for the direct education of students. For example, contributions can be made for the purchase of books, equipment or materials used directly by students. This could include computers, laboratory equipment, educational films or videos and educational field trips. Funds awarded will not be made available for building programs, salaries of administrative or teaching staff, or for athletic or recreational programs and equipment.

The program, now in its seventh year, seeks to involve Litton employees in the process of nominating schools to receive contributions. Employees presenting proposals should be involved, in a substantive way, with the school recommended for a contribution, by being a volunteer at the school, PTA member, school committee member, etc.

Program guidelines and proposal forms are available in Human Resources. Deadline for submission is February 7, 1997. Announcement of this year's awards is expected sometime in late April. □

Litton Industries Announces First Quarter Results

Litton Industries, Inc. reported today that sales reached \$1.049 billion for the first quarter of fiscal 1997, an increase of 25% over the prior year's first quarter. Operating profit also rose 24% to \$91.6 million. After giving effect to increased interest expense on the debt incurred to finance acquisitions, net earnings for the period increased 9% to \$39.8 million and earnings per share of \$.83 improved 8% over the comparable quarter of fiscal 1996.

In commenting on the first quarter results, Chairman and Chief Executive Officer John M. Leonis said, "Sales and operating profit for the quarter ad-

vanced strongly due to two principal factors: the acquisition in last year's third quarter of PRC, a leading information technology company; and continued excellent demand for our commercial electronic products."

"During the quarter, the Company's cash flow from operations remained robust, facilitating the reduction of \$64 million in short-term debt. Our balance sheet is conservatively leveraged and should continue to enable the Company to make the necessary investment to grow in our principal aerospace, defense and commercial electronics markets." □

Rec Club Corner

The clubs of the Employees Recreation Association cover a wide range of interests and operate on a year round basis. Information concerning upcoming club activities may be obtained from the following.

Club	Contact Person	Extention
Litton Art Guild	Deanne Bourque	MP5225
Litton Employee's Bible Club	Ron Latragna	MP5319
Litton Bike Club	Ida Husk	AG5640
Litton Bowling Club	James Rhodes	AG5319
DSD Bridge Club	Robert Mendow	AG5571
Litton Dance Club	Elaine Kelley	AG4443
Litton-Up (Exercise)	Ellie Amundson	MP5909
Litton Flying Club	Leigh Murphy	AG5517
Litton Employees Golf Assoc	Fred Greco	MP5414
Litton Ladies Golf Club	Linda Etheridge	AG5181
Litton Gun Club	Brian Wilson	AG5238
Ju Jitsu Club	Michael Sandor	MP5233
Nimblefingers	Barbara Weaver	AG4844
Racquetball	Jesse Galaviz	AG4394
Radio Club	Warren Wegerer	AG5231
Soccer	Rudy Garcia	AG4564
Skin & Scuba	Don Porter	MP5441
Skidaddlers	Paul Smith	AG5088
Intramural Softball	Jim Cilva	AG4712
Litton DSD Tennis Club	Terry Lilly	AG4657
Litton Toastmasters	Bob Gorby	AG4372
Weekenders (Camping)	Norlyn Stromeyer	AG5195

Standards of Conduct: Accurate Books and Records

The situation described here is another one of a series designed to illustrate how Litton's "Standards of Conduct" apply in everyday situations. "Accurate Books and Records" is item six in the *Standards of Conduct* booklet.

Upon returning from Acme Electronics, Richard submitted a Petty Cash Expense Report (PCER) to his manager, John Martin, for approval.

"Richard, these connectors you purchased are element 30 material, not indirect. Element 30 material must be identified as an end item on the PCER. Additionally, the PCER will need to be approved by Quality Engineering and Receiving Inspection."

"John, are these connectors really considered to be end items? I've been really busy and end items require so many approvals. Couldn't we just identify these parts as indirect items on the PCER? After all, these connectors didn't cost very much and they were purchased from one of our vendors who signs an annual Quality Certification."

Do you feel that Richard should allow the connectors to be identified as indirect material on the PCER?

Regardless of your position within your organization, if you are involved in the preparation or review of Division financial data, you have the responsibility to maintain compliance with Division accounting procedures. Anyone who prepares or reviews documents which represent financial transactions for Data Systems, (including, but not limited to, PCER's, timecards, journal vouchers, travel expense reports and purchase requisitions), must be aware that these documents are frequently used as the basis for future business decisions and financial claims. For these reasons, Richard should not allow the connectors to be identified as indirect material on the PCER.

It is important to understand that your signature is more than just a necessary means to expedite paperwork.

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In the Spotlight

Last month's mystery employee was Maribel Wims, Test Repair Operator, Senior, Operations. Maribel originally came to work for Data Systems in 1983 after transferring from Guidance and Control Systems. She left in 1984 to

pursue other opportunities, including ten years with Allied Signal, before returning to Data Systems in April 1996. Maribel loves her job. She provides assistance to Customer Support and Engineering by performing testing, rework and modifications on engineering units such as the BCT (Battlefield Command Terminal), DCT (Digital

Communications Terminal) and PED (Program Entry Device). She says this is the perfect job for her because she really enjoys 'hands on' type of work. She thinks her co-workers are a great group of people and likes the way everyone works together as a team. They have been very successful in meeting their goal to turn the units around within a 30 day time frame.

Maribel came to California at the age of eighteen from her native country, El Salvador. She originally planned to stay only six months — long enough to learn some English and then return home to work as a tour guide. But, after finding a job and meeting the man who later became her husband, she decided to stay in the United States. She attended night school at North Hollywood High to learn English and then received her electronics training at the North Valley Occupational Center. She hopes to return to school next year to take computer classes.

Maribel's hands-on approach carries over to her leisure time as well. She is very creative and artistically inclined. One of her favorite activities is flower arranging. She enjoys it so much that, at one time, she considered opening

her own shop. She enjoyed doing much of the decorating in her home. Maribel is also a licensed manicurist.

Maribel lives in Palmdale with her husband, Ron, and daughter, Sadira, 15. It's quite a long commute, but Maribel

finds the silver lining. "When I'm driving to work, I think about how much I love my job. And, when I'm driving home, I think about how much I love my house." Carpooling also provides some relief.

Maribel and Ron recently purchased a motor home in anticipation of Ron's retirement in several years. They plan to start out slowly,

with a few trips over long weekends. Their goal for their first big adventure is a trip to western Canada.

I had never met Maribel before we sat down to talk, but I soon felt totally at ease with her. She has such a positive attitude and a warm and friendly personality. When asked to describe herself, Maribel told me, "I love to laugh. People ask me why I'm always so happy. Everyone has troubles from time to time, but I don't let these get me down. I think it is much better to smile and enjoy life."

This month's mystery employee has worked at Data Systems for over 15 years with the same organization. She helps people communicate with each other. She loves going to the movies. Las Vegas is her favorite vacation spot. Do you know who she is?

Please submit all entries to Data Systems Today Spotlight Contest at M/S 15-22 by February 7, 1997. Include your name, employee number, location and extension. A total of ten winners will be chosen at random from all correct entries. Winners will each receive a pair of movie tickets to an Edwards, General, Pacific, AMC or United Artist theater. □



Credit Union News

How to Avoid ATM Surcharges

Bank of America is now assessing a \$1.50 fee to non-customers making cash withdrawals at most Versateller ATMs in California. With recent news reports indicating that other financial institutions may soon follow suit, Premier America Federal Credit Union offers the following tips on how to avoid paying ATM fees:

- *Avoid using those ATMs that surcharge.* Look for the sign near the ATM that notifies you if the financial institution is charging an added fee.
- *Use Premier America ATMs whenever possible.* There are no fees assessed for using any of the Credit Union ATMs.
- *Make larger withdrawals.* If you get more cash each time you visit an ATM, you'll reduce the number of times you need to use an ATM and, therefore, the possibility of being charged an extra fee.
- *Make purchases through the Interlink point-of-sale network.* Use your Premier America ATM card for purchases at grocery stores, gas stations and anyplace that displays the Interlink logo.
- *Use ATMs displaying the COOP logo.* This is a network of Credit Union ATMs in Southern California that does not assess surcharge fees.

For more information, contact your local Premier America branch office or call an Information Specialist at 1-800-772-4000 (772-4000 in the 818 area code). □

401K Limit Unchanged in 1997

The Internal Revenue Service announced that the maximum amount that participants may defer into their 401K accounts will remain at \$9,500 for 1997. □

Milestones

Congratulations to the following employees who celebrated their anniversaries during the month of January. Employees with 20, 25, 30 and 35 years of service are invited to be pictured here.



Stephen Young, 30 years
Technical Manager, Engineering.



Margaret Kacy, 20 years
Programs Finance Analyst, Senior, Administration.

- 35 years: Margaret Oatis.
- 20 years: Violet Appel.
- 15 years: Wyane Simpson, Thomas Martell.
- 5 years: Roy Cantu, David Barker. □

Gone fishin'

Data Systems salutes its retirees on their years of service and wishes them continued success in the years ahead

- Nannette Farran
- Gerald Leonard
- William Roberts □

Hotline

Employees may call the Division "Hotline" with any questions or comments or perceived noncompliance with the "Standards of Conduct."

- Moorpark/
Agoura Hills.818-706-4669
- Other Ca.1-800-843-5165
- Outside Ca.....1-800-237-0934 □

Promotions

Congratulations go to the following employees

- Operations: Stephen Johns to Vice President, Operations. □

On Board

Engineering: John Sherman, David Reed, Darlene Page, Andrew Page

Administration: Anthony Deluca, Laura Padgett

Operations: Kevin Cheng, Socorro De La Rosa, Linda Garcia, Rosa Jones, Brian Knox, Miguel Lopez, Barry Lyle, Manuelita Solis, Victor Suniga, Rafael Valverde, Rosemary Willis, Rosa England, Karen Taylor, Carmen Nevarez, Vince Bianchi, Anthony Wagner. □

What's Your BMI?

If dieting is on your list of New Year's resolutions, here's some information that might be helpful.

According to an article published in the Daily News, the government considers a body mass index over 25 to be too fat. Here's how to figure yours:

First, multiply your weight in pounds by .45 to get kilograms. Next, convert your height to inches and multiply this number by .0254 to get meters. Multiply that number by itself. Then, divide that into your weight in kilograms.

The answer, probably a number in the 20s or low 30s, is your BMI. □

Newsbriefs

(continued from page 2)

co-produced in the United Kingdom. The system provided for the Sea Harrier is the LN-100G INS/GPS which employs Litton's unique Zero Lock® Laser Gyro with an embedded P(Y) code GPS receiver.

Litton Names Louis Tabor President of FiberCom Unit

Louis Tabor has been named president of Litton's FiberCom division located in Roanoke, Virginia. He succeeds Robert Martinet who resigned from FiberCom as general manager in June 1996. Tabor joins Litton from Lucent Technologies (formerly AT&T) in Silver Springs, MD where he served as general manager - sales and programs for nationwide federal military accounts. He has over 12 years experience in defense and federal markets and high end voice, data, video and multimedia telecommunications products. Tabor graduated cum laude with a bachelor of science degree in business management from the University of Baltimore in Maryland. □

Bargainmart

Employees and retirees of Data Systems may use this column free of charge. Ads are limited to one per person each edition and may be extended to another upon request.

Ads must be fewer than 25 words and will include home phone numbers only (except Rideshare). Ads not meeting these requirements will not be published nor will they be returned. Send ads to Employee Services at M/S 15-22.

Deadline for the next issue February 5, 1997

FOR SALE

'92 CROWN VICTORIA. Burgundy. Excellent condition, fully loaded. 70K mi. \$10,500. Call (818) 707-4333.

YAHAMA STEREO COMPONENT SYSTEM. Power amplifier, preamp controller, receiver, BSR stereo freq equalizer, four speaker w/stands. \$1,000. Call (805) 499-9599.

1991 MERCURY SABLE, silver metallic with grey cloth, loaded, 55K miles, exceptionally clean, original owner. Owner's manual and maintenance records available. \$9,250. (818) 991-8244.

FOR RENT

VACATION! Cancun, Mexico, beautiful white Caribbean beach, standard room with 2 double beds, bath and mini-fridge. Timeshare associated with

Sheraton Pyramid Del Sol. (818) 884-0685.

OTHER

ACOUSTIC CEILINGS. Furnished/unfurnished homes. New/Respray. Interior wall repairs. Texture to match. Jim Daniels for free estimate. (805) 584-8747. License #436134

REALTY: Call for brochure, "Las Vegas, City of New Beginnings" or let me give you a free tour of the fun capital of the universe. Lorrin Peterson, PPM Realty, 1-800-315-PETE. ☐

Ticket Prices Increase

Effective January 1, 1997, Sea World ticket prices increased to \$22.95 for adults and \$16.95 for children ages 3-11. These prices will remain in effect until December 31, 1997.

Magic Mountain adult ticket prices are now available at the cost of \$16.95. This price is in effect through May 31, 1997. Effective June 1 through December 31, 1997, adult tickets will be sold for \$24.50 for weekend admission and \$21.00 for admission Monday through Friday. Children's tickets, good from January 1 through December 31, 1997, are \$17.00. ☐

Standards

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it is the company's assurance that, to the best of your knowledge and belief, the transaction is authorized by the company and that the information contained on the document is accurate and complete. If you have questions regarding the accountability of a financial transaction, ask questions before you sign. You may be called on later to explain the transaction.

Additional information regarding division financial practices can be found in the Accounting Manual and the Division's Disclosure Statement. Company policy regarding procedural controls (i.e., those involving petty cash transactions) are described in detail in the Division Standard Practice manual and the Administrative manual.

Questions about financial accountability can be referred to your supervisor, or to Cost Accounting. ☐

Presidents' Day Holiday

Data Systems will observe Presidents' Day on Monday, February 17, 1997, celebrating the birthdays of George Washington and Abraham Lincoln.

Have a safe and enjoyable three day weekend. ☐

DATA SYSTEMS TODAY

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