

DATA SYSTEMS TODAY

September 30, 1997

President's Report to Management

In his 12th annual Report to Management on September 10, 1997, Division President Allen E. Powers reviewed the successes of the past year and then turned his focus to industry trends, future goals and the strategies we must employ in order to remain competitive.

Powers noted that FY '97 was a financially successful one, with contract receipts up 39% from FY '96 and sales at \$5 million above our goal for the year. Powers attributed this achievement to several factors, including our capture rate of new business pursued at an outstanding 88% and the acquisition of SAIT in March.

Our efforts in the international arena began to reap rewards in 1997. The award of the R/SAOC contract, a joint United States and Canadian venture to modernize the existing radar networks operated by NORAD, is quite a departure for Data Systems. It establishes our presence in the fixed site arena, which has been the domain of Hughes Aircraft, and its success will lead directly into international opportunities.

The \$20 million C2M contract to provide enhanced mobile tactical air command and control (CCTA) modules was, in part, the result of a successful deployment of our systems in Italy. According to Powers, this contract, on which we are teamed with Italian government-owned Alenia, has the potential to double in size over the years, and could be a stepping stone to provide systems for other nations. The recently awarded software-intensive UK TACC contract, in partnership with Racal Radar Defence, has an initial contract value of \$4 million, and provides an excellent potential for teaming in the future in other arenas in the United Kingdom. These contract awards underscore the vital importance of our



strategy of teaming with European partners.

Several new products are beginning to realize their promise, most notably the PICT (Programmable Integrated Communication Terminal) and the MobileVu sunlight readable display. The PICT, winner of the prestigious Fred O'Green Award for the most superior product development in the corporation at this year's Corporate Advanced Engineering Symposium, was the main component in the \$12.7 million IDIQ SIVICS (Scaled Integrated Voice Communication System) contract award that has Data Systems partnered with Amecom and FiberCom. Prospects appear encouraging for this team, with the addition of Lucent Technologies, to win a contract award to provide a SIVICS-like communication suite for the LHA class of assault ships now preparing for major overhaul. Powers believes this marketplace has the potential to grow to \$100 million.

MobileVu, sunlight readable back-

light technology acquired with SAIT, has applications in the military and commercial arenas. We are providing these ruggedized computers and sunlight readable displays for the vehicles of the San Diego Sheriff's Department, and have a number of additional law enforcement agencies, including LAPD, interested as well. The displays also have applications for use in fire, public safety and mobile medical vehicles, as well as the ATM market. Another promising product from our San Diego facility is the IETM (Interactive Electronic Technical Manual) which commu-

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Fall Back

Standard Time resumes in each time zone in the United States at 2 a.m. on Sunday, October 26, 1997, so remember to set your clocks back one hour before going to bed the previous night. Standard Time will be in effect through April 5, 1998. □

Data-to-Day

Data Systems Teams on Air C2 Program for United Kingdom

Highlights on a new customer, new markets, new opportunities.

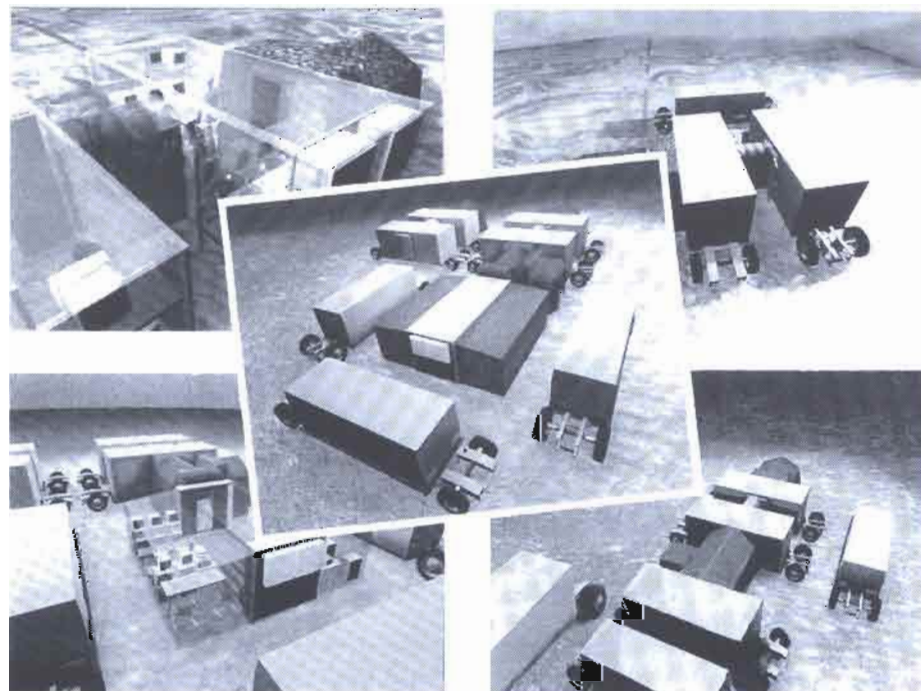
Racal-Thorn Defence, located in Wells, England, and Litton Data Systems have teamed to build the Royal Air Force's new out-of-area Tactical Air Control Centre (TACC). This program will provide the RAF with all-mission tactical control during joint operations in out-of-area conflicts, a capability shortfall during the 1990 Gulf War

Racal-Litton's winning turn-key solution includes operator shelters and a battle staff module with workstations and planning facilities, equipment shelters with data and voice communications and integral air conditioning and power generation equipment. The TACC will compile and disseminate a Recognized Air and Surface Picture (RASP), formed by combining sensor, track and ID data, will provide tactical direction to assigned air forces; and

will manage the defensive air battle in a defined area. The facility will be equipped with a range of NATO and national communications capabilities that will enable it to work across the spectrum of joint and coalition scenarios. The full air C2 capability is housed in four 20-foot ISO shelters that, along with four support shelters, can be transported/deployed out-of-area by seven C-130 "Hercules" transport aircraft. Set to enter service in March of 1999, the TACC facility will employ elements of Litton's real-time applications software that provides battle management and weapons control functions similar to those provided in our AN/TYO-23 Tactical Air Operations Modules now deployed with the U.S. Marine Corps and U.S. Air Force.

According to Jerry German, Business Development Regional Director for Europe and the UK TACC proposal manager, this contract was won through more than three years of hard work by Litton's

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The United Kingdom Ministry of Defence has awarded the

Racal-Thorn Wells/Litton Data Systems Team a contract to develop and build the United Kingdom Tactical Air Control Centre (UK TACC) to provide the Royal Air Force with the capability to control tactical air operations in out-of-area contingencies. Pictured above are artist's concepts of (center) the complete TACC with its Battle Management Module and (clockwise, from top left) layouts of the Operator Shelter, Tactical Air Control Post, Tactical Air Control Centre and Battle Management Module.

Litton news briefs

PRC Participating in Navy ViViD Contract

PRC announced its participation on a team led by Lucent Technologies, one of two winners of the Naval Information Management Center's \$2.9 billion contract for Voice, Video and Data (ViViD). The U.S. Navy contract was awarded for a 10-year period to Lucent Technologies and GTE. Litton's portion, expected to total more than \$150 million in revenue, is to provide telecommunication and engineering support services to virtually every U.S. Navy base and station in the world.

Litton Plans Facility Investment at Ingalls

Litton will invest \$25 million in a major facilities program at Ingalls Shipbuilding division located in Pascagoula, Mississippi. The facilities program will involve the expansion of the Company's floating dry-dock, used to launch and retrieve vessels and marine structures, and the construction of an additional production bay for the building of drilling rigs, production platforms and other structures for the offshore industry.

Laser Systems to Develop Laser Designator Rangefinder

Litton Laser Systems received a \$9.2 million contract from the U.S. Army for the development of the Lightweight Laser Designator Rangefinder (LLDR). The 30-month Engineering and Manufacturing Development (EMD) effort will be performed at Laser System's facilities located in Apopka, FL. The LLDR provides laser designation for precision guided munitions and represents the next-generation of manportable target observation and location determining systems. Potential product exceeds 1,000 systems and systems' manufacturing is scheduled to begin in Government FY 2000. □

ETC Notes

Gift Certificate Drawings

The monthly drawing for a \$100 J.C. Penney gift certificate was won in July by Joy Welch. Deanna Bourque was the winner of the quarterly drawing for a \$250.00 certificate. Congratulations to both! □

iCare Recognizes Achievements of Thirty-One in August



THAAD's CSCI test team demonstrated perseverance and creativity to ensure satisfied customers.

Team members (from right) Garry Rinaldi, Frank Moormann, Jeanie Smith, Nickolas Loukatos, Robert Neher, Neil Gilbride, Tina McCarty, John Wakso, Kathryn Shedd, Virginia Lincoln, Ying Fu, Nancy Chow, Stuart Moy, Darren Gocka, Jacqueline Millsfield, Mike Barwick, Dennis Butler and Helene Terris received awards from Director of Advanced Business Development David Johnson.

Well deserved recognition was given in August to 3 individuals and 2 teams for performance over and above expectations.

Don Barteld was nominated by Vince Aye for his support of the R/SAOC program during its critical early milestones when the project was not yet equipped with sufficient PCs. Don, a member of Tech Data, not only managed to keep Vince furnished with the necessary PC equipment, but also lent his expertise to solving system and printer access problems.

Mark Jacobs was nominated by Dave White for resolving a customer

problem with the CIS retrofit kits. Mark worked with the customer through the weekend to define and correct the problem so the kits could be installed as scheduled.

Lawrence Benjamin was nominated by Greg Maschue for his leadership on the Operations CIS team and for his commitment to reducing the product defect rate while keeping the team on schedule through a multitude of manufacturing problems.

The team of **David Dawson, Terry Clevenger, Robert Soucie, Gary Carlston, Lyle Hatten, Leisha Myers, Terry German, Duane Clark,**

Jack Moore and **Michael North** were nominated by Bill Joseph for their achievements during the System Acceptance Test (SAT) for the THAAD Software Build 2 2. The test results were the best yet obtained despite limited equipment availability and a malfunctioning BM/C³I Test Set. By working many extra hours during the six month test period, performing extensive troubleshooting and implementing an in-line data reduction process to shorten the test time, the team was able to impress the customer by completing the test two days ahead of schedule.

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The efforts above and beyond expectations of (from right, back row) **Don Barteld, Jack Moore, Mark Jacobs, Terry Clevenger** and **Duane Clark** and (front row) **Gary Carlston, Lyle Hatten, Leisha Myers** and **Lawrence Benjamin** were recognized by presenter David Johnson.

President's Report

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nicates directly with vehicles and thus enhances its value as a tool in the diagnostic maintenance of vehicles and aircraft.

The award of Crusader, one of the few new starts in the military, is another excellent opportunity for the division, with the potential to be very profitable over the years.

Powers also touched on several on-going programs which are likely to bring substantially more business such as Central IFF, P31 and Omnibus, as well as the THAAD program which was a major win for Data Systems several years ago and has led into the MEADS and Aerostat contracts.

Turning to the future, Powers outlined the major challenges facing the division. The DoD budget remains tight and contractors must increasingly qualify to bid through the use of prototypes. This makes the proposal effort much more expensive and necessitates an on-going critical look at how we spend our bidding dollars. Powers believes we will see more of the 80% solution, or CAIV (Cost As An Independent Variable), where set funding will create an interesting challenge in terms of continuing to meet customer needs as they are forced to eliminate desired product functions in order to stay within budget.

With the consolidations and emergence of the 'Big Three,' teaming and alliances will become essential to the survival of second tier companies, such as Litton. We have made an excellent start here, according to Powers. "It is clear that if you are not properly teamed, you are not going to be allowed to be a player," he said. "In light of our recent contract wins, I am confident that's an area we are managing very well."

Data Systems will continue its expansion into the fixed site and international arenas. We must also respond to an escalating DoD trend to move from milspec to ruggedized to commercial. Sales in the commercial arena present a huge challenge in terms of our finding a way to distribute our products, and we are considering partnerships with companies such as PRC or

Motorola, who have extensive civil distribution networks already in place.

Workshare will become more and more a fact of life. "The key to success here," said the president, "is writing strong teaming agreements and contracts to ensure that we will continue to have a share of the contracts we have helped to win."

Efforts will continue in other areas vital to maintaining our competitiveness, such as well-selected acquisitions, and the creation of field offices, such as Huntsville, with an engineering capability resident. Powers acknowledged, with today's fierce competition for qualified personnel, recruitment and retention are high priority issues which must be and will be aggressively addressed in the coming months.

In closing, Powers noted that the division's financial goals set by the corporation for FY '98 are quite ambitious. "We are going to have quite a challenge on our hands and we will all have to pull together to make it happen." □

DSD-Mississippi iCare Winner



Sandra Copple was honored

at DSD-Mississippi's July iCare ceremony for averting a production schedule risk on the Programmable Integrated Communication Terminal (PICT) by soldering over 400 surface mount components with extreme speed and accuracy. □

Merit Scholarship Program Begins 15th Year

The Litton Industries' Merit Scholarship program was inaugurated in 1983 to demonstrate Litton's commitment to higher education. Each year, a combined total of 20 Merit and Special Scholarships are awarded to children of full time Litton employees in amounts ranging from \$2,000 to \$3,500 per year for up to four years of college undergraduate study. They are renewable annually based on the student's continued good academic standing.

The competition for these scholarships is administered by the National Merit Scholarship Corporation (NMSC) which selects all recipients based on test scores, academic records, personal leadership and significant extra curricular accomplishments. Students entering the competition must be in their junior year of high school, U.S. citizens (or applying for U.S. citizenship) and planning to attend a regionally accredited U.S. college or university. Their parent must be employed by Litton at the time the scholarship award is announced.

The application process begins each October when high schools nationwide administer the PSAT/NMSQT. Eligible students must register for and take the PSAT/NMSQT in the fall of their junior year. The exact date of the test may be obtained from high school guidance counselors or principals. Students must also complete an entry form and submit it to Human Resources prior to the annual plant shutdown.

Semi-finalists are notified of their selection 11 months after taking the PSAT/NMSQT and asked to provide biographical information. The announcement of the Litton Merit/Special Scholars is made in March of each year.

Brochures detailing the Litton Industries Merit/Special Scholarship Program and entry forms are available from Human Resources in Agoura, Moorpark, Ocean Springs and San Diego. Deadline for submitting entries for the 1999 competition is December 23, 1997. □

Real World Lessons for Leaders of Tomorrow

Enemy ships have them surrounded...an attack submarine has been spotted nearby...unfriendly jets appear on the radar display. In the darkened room, only the light from the computer terminals and radar displays illuminates the faces of the children.

Yes, children, and no, they are not playing a new video game. They are students from Ocean Springs Middle School touring the facilities and laboratories of Litton Data Systems, Mississippi located in the SunPlex Industrial Park on Highway 57. What they are witnessing is a training scenario operating on a Combat Simulation Test System, CSTS for short, developed by Data Systems for the LHD class of ships built for the Navy by Litton team member Ingalls Shipbuilding.

The youngsters are accelerated 6th, 7th and 8th graders learning how important *teamwork* and *cooperation* are in project situations. Data Systems' employees volunteered their time to demonstrate how these characteristics form the nucleus of all successful efforts, from the inception of the idea right through to project completion. "I learned the importance of teamwork in the adult world," said student Amanda Partridge. "The people at Litton use a lot of teamwork! While some people are drawing or manufacturing, others are talking to potential buyers. It was interesting to find out how many different people are needed to make one product."

As the students discovered, Litton has a highly skilled, professional work force where teamwork is vital to accomplishing the multitude of engineering tasks required to develop their state-of-the-art products. "I found out that not only at school, but for the rest of my

life, I'll have to work with people and be able to communicate with them," stated Ruth Pleasant. "They won't always be the people I want to work with either. I also found that an idea goes through a lot of processes before it's used."

The Litton volunteers gave the students "a good look at the working world," as 7th grader Marianne Dauphin observed. A concerted effort was made by the 33 Litton employees who assisted with the tour (including Vice President and General Manager Bill Allison) to immerse the students in the competitive and sophisticated world of business. Jennifer Hale, an 8th grader, felt that "the way the workers at Litton let us get involved in the manufacturing process of the product was helpful. It let us see first hand where each step fits into the finished product." As 6th grader Lauren Aldridge remarked, "I learned about how people have to work together on just about everything in order to come up with something the customer will like. It was easy to see the importance of listening to everybody's opinion, instead of thinking only your ideas are best."

Some of the discoveries were a surprise. Seventh grader Mark Castricone pointed out, "I learned a lot of things like how projects go from ideas to final products. I never realized cardboard models of project ideas were really part of the business invention process. I enjoyed learning about all the equipment that is used at Litton. The field trip was very beneficial for us."

Sixth grader Lea Paslay summed up the day. "I think it was the most high tech field trip I've ever been on!" □

Employee Referral Program Announced

Division President Allen Powers announced the implementation of an Employee Referral Program effective September 5, 1997.

Under this program, employees may receive a \$1,000 cash award if a candidate they refer is subsequently hired.

Full details on the program rules and procedures may be obtained from Lynn Withrow at 707-4308 or Yola Traynor at 707-4302. □

Standards of Conduct: Political Contributions

This month's article is on Political Contributions, item 11 in Data Systems' "Standards of Conduct."

Litton's Data Systems Division has established a policy which prohibits the Division from making political contributions in violation of any applicable law or regulation. This includes contributions which are made to political parties or individual candidates, foreign or domestic. Contributions include, but are not limited to, money, property and service donations and the purchase of tickets to fund-raising events. This policy does not restrict individual employee contributions or political activity. For instance, this policy does not apply to contributions to registered political action committees, such as the Litton Employees Political Assistance Committee (LEPAC). It is important to note that these contributions are made by an employee and never by the Division. The Division is prohibited from using intermediaries to make political contributions on behalf of the Division, and employees are prohibited from seeking reimbursement from the Division for personal contributions.

Employees are required to report any perceived violation of this Standard to division management. Any questions concerning this Standard should be addressed to your immediate supervisor or division counsel. Additional information regarding Political Contributions may be found in Division Standard Practice 1000, "Standards of Conduct." □

Litton Announces FY '97 Results

Litton Industries sales for the year ended July 31, 1997 increased 16% to \$4.2 billion. Net income of \$162.0 million reflected an improvement of 7% over the prior year. Earnings per share were \$3.40, an 8% increase over 1996 earnings per share of \$3.15.

Fourth quarter results were also higher than those of the previous year. Fourth quarter 1997 sales were \$1.1 billion, while net income was \$44.0 million. □

In the Spotlight

Our mystery employee last month was Linda Etheridge. Linda is a third generation Californian, born and raised in the San Fernando Valley. She attended Chatsworth High School and received a degree in Journalism from Pierce College.

Linda is a second generation 'Littonite'. Her father, Walt Lach, worked here for many years before retiring. Linda came to Data Systems planning to work just for one summer and never left! She began in Tech Data, first as an Assistant Publications Production Trainee, then as an Administrative Secretary.



In May 1988, she was promoted to Data Management Assistant and, in 1993, moved to the Software Control Center where, among other duties, she was responsible for tracking engineering changes. She really enjoyed this new role because it enabled her to learn quite a bit about the software and hardware applications of our products. This information, combined with her knowledge of engineering documentation from her time in Tech Data, gave her a good understanding of how our products work.

A promotion to her current position as Tech Data Production Coordinator brought Linda back to Tech Data in 1994. Her responsibilities include tracking projects such as manuals, proposals and engineering documentation. Linda ensures that the projects are properly assigned and the work is progressing on schedule. During the Land Warrior proposal, she also had an opportunity to put her Journalism degree to use when she was asked to do some writing as well.

What's kept her here for so long? The opportunity to learn so many different things. When I asked her what has changed most in her area since she started over 20 years ago, she said, "Just about everything. When I started, all the work was done by hand. Now, it's all computerized." Linda is proud to be a member of Tech Data. "We offer a lot of different services to the Division and,

as budgets have gotten tighter, we have had to find more creative ways of continuing to do high quality work. I'm also proud to be following in my dad's footsteps."

Linda is a very active member of Data Systems' Employees Recreation Association. She has served on the ERA Board for the last four years as vice president, president and secretary. She began playing golf about six years ago and is currently the secretary for both the Men's and Ladies' Golf Clubs. She works hard at improving her game. She proudly reported that she recently broke 100 for the first time.

Linda is a music lover. She took accordion and piano lessons as a youngster and enjoys listening to Broadway shows and the music of Jimmy Buffett and Neil Young.

One of her greatest satisfactions is the time she gives to the Assistance League in Canyon Country. She regularly serves dinner at convalescent homes and is involved in a project that provides shoes and clothes to needy schoolchildren. She is a *teddy bear liaison*, coordinating with the fire department and highway patrol to keep their vehicles supplied with teddy bears for children who have been victims of disaster or violence. She also serves on a committee that organizes an annual St. Patrick's Day Dance for the Los Angeles Area Retarded Citizens.

One of Linda's favorite ways to spend her vacation is driving cross country and stopping to see all the tourist attractions along the way, like the Alamo, Mount Rushmore and the OK Corral. Other favorite activities include wine tasting weekends in the Santa Ynez area or camping on the beach.

Linda has shared her life for the last twelve years with fellow employee, Brad Barker. They live in Canyon County with Linda's cat, Buddy.

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iCare

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The team of Nickolas Loukatos, Nancy Chow, Michael Barwick, Kathryn Shedd, Frank Moormann, Robert Neher, Stuart Moy, Neil Gilbride, John Wasko, Darren Gocka, Garry Rinaldi, Jeanie Smith, Helene Terris, Virginia Lincoln, Dennis Butler, Jacqueline Millsfield, Ying Fu and Tina McCarty was nominated by Amnon Levy for successfully completing the Computer Software Configuration Items (CSCI) tests on the THAAD program. Despite the challenges presented by the lack of customer specifications, continuing customer requirements changes and a lack of sufficient test beds, the team developed a set of final specifications and worked extended hours over a long period, completing ahead of schedule and winning high praise from their customers.

Each award winner receives an iCare cup, pin, desk pen set, certificate and a gift valued at \$75, good at one of five department stores. Employees selected for a second iCare award receive a photo cube to add to their desk pen set and employees receiving their third award are given a matching paper clip dispenser. Award winners are also invited to attend the semiannual Award Winner's Luncheon held at the Radisson Hotel in Agoura.

Since the program began in February 1994, 419 employees have received iCare awards. □

Promotions

Congratulations go to the following.

Engineering: Dave Eng to Senior Engineering Specialist. Bruce Kleine to Member, Senior Technical Staff. Dan Monaco to Member, Senior Technical Staff. Katherine Talbert to Member, Senior Technical Staff. Arthur Ginn to Engineering Specialist. Terry Ishigo to Engineering Specialist. Frank Wittmann to Engineering Specialist. Daniel Brown to Metrology Specialist-Electrical, Senior. Narges McCarty to Software Control Specialist. Andrew Smits to Principal Engineer. □

Milestones

Congratulations to the following employees who celebrated their anniversaries during the month of September. Employees with 20, 25, 30 and 35 years of service are invited to be pictured here.



Terry Lilly

35 years, Manager, Financial Services, Administration.



Edward Levine

25 years, Engineering Specialist, Engineering.

25 years: Sheila Bachelis, Mike Concannon.

20 years: Tom Hoy.

15 years Renee Tilston, Linda Escarpita.

10 years Guitty Shafae, Faye Mortellaro, Scott Simcoe

5 years: Libby Wales, Raymond Zimmerman, Kathy Martin. □

Spotlight

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Although it means a long commute, she loves it there. "It's like living in a small town. People just seem friendlier"

Congratulations to Nan Barnes, Lynn Withrow, Ida Husk, Richard Kaeller, Amo Feuer, Steve Myers, Sherrie Retzinger, Renee Tilston, Jim Scimenti and Chris Cavaliere for correctly identifying Linda as last month's mystery employee

Next month's mystery employee began working at Data Systems in the early 1980s. He made an organizational and career change last year. He is responsible for installing and supporting equipment that most of us use. Do you know who he is?

Please submit all entries to Data Systems Today Spotlight Contest at M/S 15-22 by October 6, 1997. Include your name, employee number, location and extension. A total of ten winners will be chosen at random from all correct entries. Winners will each receive a pair of movie tickets to an Edwards, General, Pacific, AMC or United Artist theater. All current Data Systems' employees are eligible to participate. □

On Board

Data Systems welcomes the following new employees.

Contracts and Pricing: Ann Wetstein.

DSD-San Diego: Raymond Tejidor, Timothy Pettit, Ronald Yanik, Sandra Clinkscales, Pamela Brevik, Bonnie Armstrong, Brenda Reaves, Ed Madracia. □

Gone Fishin'

Data Systems salutes its retirees on their years of service and wishes them continued success in the years ahead

Edda Ashe

John McAndrew

Paul Shortell

Said Sapir □

Hotline

Employees may call the Division "Hotline" with any questions or comments or perceived noncompliance with the "Standards of Conduct."

Moorpark/

Agoura Hills.....818-706-4669

Other Ca.....1-800-843-5165

Outside Ca.1-800-237-0934 □

Personals

Notes of thanks were received from:

Florine Henton for the lovely flowers, cards and telephone calls following her recent surgery. □

Free Flu Shots Offered

Winter is approaching, and with it comes the flu season. Data Systems, in conjunction with Kaiser Hospitals, has arranged to once again offer free flu shots to employees in Agoura and Moorpark.

The influenza virus is very contagious and can cause severe complications in *high risk* individuals — such as those over 65 years of age, or with chronic heart, lung or kidney problems, diabetes or immune system disorders. Immunization, which may eliminate or greatly decrease the infection's incidence and severity, is strongly recommended for these individuals

Flu shots will be given in the Agoura cafeteria on October 6, 1997 from 8:30 a.m. to 11:30 a.m. and in the Moorpark cafeteria on October 7, 1997 from 8:30 a.m. until 11.30 a.m. Please call Kathy France at 707-4329 to schedule an appointment □

Bargainmart

Employees and retirees of Data Systems may use this column free of charge. Ads are limited to one per person each edition and may be extended to another upon request.

Ads must be fewer than 25 words and will include home phone numbers only (except Rideshare) Ads not meeting these requirements will not be published nor will they be returned. Send ads to Employee Services at M/S 15-22

Deadline for the next issue, October 6

FOR SALE

1985 TOYOTA CELICA GT HATCHBACK, 5 speed, air conditioned, power windows/locks, power steering, cruise control, good condition. \$2,200 or best offer (805) 374-2094.

OTHER

ACOUSTIC CEILINGS Furnished/unfurnished homes New/Respray. Interior wall repairs Texture to match. Jim Daniels for free estimate (805) 584-8747 License #436134

BOY SCOUTS FUND-RAISER: Entertainment '98 Books Save \$. Half price on Hotels, Restaurants, Sports Events, Attractions and much more. Great stocking stuffer \$40/book. SFV, T.O., and many other cities available. (818) 345-6918 □

Data-to-Day

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"UK TACC Team." Business Development's Dr Al Miller worked to ensure our place on the Racal team and also developed the system concept. Engineering's Senior Scientist Gene Montgomery expanded the concept into the winning design. For the source selection orals, Miller provided the system overview, Engineering's Pat Dousette gave the software presentation and Montgomery, together with Racal's chief engineer, integrated Litton's multi-radar tracker with Racal's operator display for the system demonstration. These successful efforts "turned the tide" toward the Racal/Litton team. Other contributors, working to the challenging schedule and across eight time zones, included Soheil Artin, Magali Leal, Bob Paulsen, Len Dominic, Barry Dydyk and Jerry Selner.

The UK TACC program, which is being managed by Dave Robertson in the Program Management organization, represents several important "firsts" for the division. It means new business with a new European customer. It's the first tactical air C2 system to be based on our AN/TYO-23 software functionality, re-engineered into the Ada program language by our Open Architecture Air Defense System (OADS) program. (This software will be hosted on a com-

mmercial off-the-shelf hardware architecture designed, developed and integrated jointly with Racal.) And, in establishing this long-term teaming relationship with Racal, the UK TACC program positions the Division for future new business in Europe and other markets.

In a Racal press release, Brian Marshall, director and general manager of Racal-Thorn Defence in Wells, is quoted as saying, "The team will be providing the RAF with a state-of-the-art, flexible and highly mobile C2 facility to support future world-wide operations. Such a facility may well be adopted by countries as a cost-effective alternative to a more rigid, static C3I structure." The press release goes on to describe Litton Data Systems as "a leading supplier of high quality, customer focused, command, control and communications systems to the US Department of Defense and allied foreign governments, and has unrivaled experience in the design and production of transportable Air Defence C3I systems."

Congratulations to the team who won the contract and to the team who will build the UK TACC system — another unique opportunity for the Division. □

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Tech Data

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