

# DATA SYSTEMS TODAY

March 31, 1999

## C2M /CCTA SHIPPED



### The first mobile tactical air command and control (C2M/CCTA)

module is readied for the beginning of its journey to Otranto, Italy.

Culminating two years of intense effort by all involved, DSD is delivering the first CCTA Operations Module (OM) and supporting equipment to Italy for the execution of in-country field tests. The system to be delivered is a derivative of the AN/TYQ-23 which DSD developed and produced for the USMC and USAF and which is being used worldwide for tactical air control.

Improvements coming out of the current USAF P31 and USMC OCU/Workstation programs have been included. Capabilities required to meet specific Italian Air Force (IAF) needs have been incorporated, including interface with IAF communications and prime power, MIDS, addition of a FAX capability and integration of IAF radars. The most significant requirement involved the ability to accommodate simultaneous inputs from up to four radars of five types. The approach to radar integration is to utilize a configuration of the

DSD developed Super Modern Tracking System, which is a fourth generation "advanced tracking system." System implementation required significant DSD manufacturing, subcontracting, software development, system integration, formal testing, conduct of training courses and preparation of manuals. Operations and Maintenance training were completed in December. Following the completion of in-plant acceptance tests in February, the system was prepared for shipment.

The system was procured directly by TELEDIFE, the Italian MOD Procurement Agency, on behalf of the Italian Air Force. For the in-country tests and integration into the IAF operational environment, the users have selected a site in the south of Italy, Otranto. After delivery of the second OM, the IAF will decide the employment of the CCTA/C2M, a mobile tactical command and

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## Division Reorganization Announced

In an Information Bulletin dated February 26, 1999, Data Systems President Allen E. Powers announced the reorganization of the Division into an Integrated Program Team (IPT) - Center of Excellence (COE) structure.

Initially, the Agoura/Moorpark restructure will consist of four IPTs: Missile Defense Command and Control Systems with programs such as THAAD, MEADS and NMD; Fire Support Command and Control Systems including Crusader, Global Fire Support and related programs; National Aerospace Command and Control Systems with RSAOC and related programs; and Theater Air Command and Control Systems with TYQ-23, TYQ-82 and all related programs.

The goal of the IPT structure is to ensure the success of Division programs by forming teams with common goals and incentivizing them to use continually improving processes to meet or exceed cost, schedule and technical performance expectations. The IPTs will have full authority and responsibility for the execution of their assigned programs.

The present functional and staff organizations will become COEs with responsibility for hiring, training, homebasing and providing personnel to the IPTs in accordance with their needs. They will also develop, document, audit and enforce the use of processes in their particular area of expertise and provide costing inputs to new business proposals and conduct projects that do not fall within the authority of the IPTs.

Additional IPTs will be formed as business needs dictate.

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## Litton Newsbriefs

**LES Wins Borden Foods Contract**  
Litton Enterprise Systems has won a multi-million-dollar, multi-year contract from Borden Foods Corporation to provide data outsourcing and other services. The agreement authorizes LES to operate and maintain Borden's data processing center. In addition, LES will provide on-site enterprise resource planning, desktop support, local and wide area networks and other services.

### TASC Wins Department of Transportation Contract

TASC is the prime contractor for one of seven winning teams selected for a seven-year contract to provide a wide range of information systems security services to the federal government. The potential contract revenues for Litton could be worth up to \$70 million over seven years. Under this ID/IO contract, the TASC-led team will provide technology support services in such areas as mainframe automated information security, disaster recovery and contin-

gency planning, virus detection and prevention, hot-site and cold-site support and independent verification and validation.

### Steuert Appointed Litton Senior VP and CFO

D. Michael Steuert, 50, has been named senior vice president and chief financial officer of Litton Industries. Mr. Steuert joins Litton from GenCorp where he served as chief financial officer since 1990 with responsibility for all aspects of corporate finance. He holds a BS degree in Physics and an MS in Business Administration from Carnegie-Mellon University in Pittsburgh. He is a founding member of Carnegie-Mellon University Council on Finance, member of Conference Board's Council of CFO's, past director of Northeast Ohio Financial Executives Institute and alumnus of Leadership Akron program.

**ATD Sale to Condor Terminated**  
Litton's previously announced negotia-

tions to sell Applied Technology Division in San Jose to Condor Systems, Inc. have been terminated. Subsequent to the earlier announcement, Condor has been engaged in strategic financial discussions that would make the ATD transaction incompatible. Consequently, Litton announced that it is in the best interests of its customers and employees for Litton to continue to manage ATD as part of its family of businesses.

### Mazzo Named President of Applied Technology

Stephen A. Mazzo was appointed as president of Applied Technology Division (ATD), replacing Charles B. Hoffman who will retire from Litton with 30 years of service. Mazzo rejoined Litton in 1997 as vice president of engineering at ATD after serving as director of design engineering at Tracor AES. He initially joined Litton's Amecom Division of College Park, Maryland in

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## Employees Diagnose Health Care Plans



Results are in on the 1998 Member Satisfaction Survey sent out annually to Litton's Southern California employees enrolled in any of the four available health plans. Of the 4,500 questionnaires mailed to employee homes, almost 1,500 responses were received.

The survey is intended to assess member satisfaction regarding the following areas of concern relevant to the Point-of-Service (POS) and HMO health plans:

- Quality of medical care
- Access to medical care and satisfaction with treatment received
- Effective customer service and claims processing
- Useful communications of our health plans

Overall, the 1998 survey results confirmed that most members are not dissatisfied with their chosen health plan. However, members of Aetna's HMO

(Select Choice) and POS (Managed Choice) continued to voice concerns regarding referrals to specialists. Such concerns are primarily related to unfamiliarity with established referral procedures and waiting an unreasonable length of time for referral approval. Members of all health plans also noted concerns regarding billing problems. Specific problems noted by members are being discussed with the relevant carrier.

In analyzing the rating trends for each health plan, the following was noted:

• **Aetna HMO (Select Choice) and POS (Managed Choice)** – Overall member satisfaction ratings improved slightly since 1996 but declined from 1997. The drop in ratings from 1997 reflects problems health care providers like Aetna experienced with certain medical groups in Ventura County. Aetna has invested significant resources in establishing long term contracts with major quality medical groups to correct the problems in Ventura County and avoid

a similar situation in the future.

- **Kaiser** – Overall member satisfaction ratings have decreased since 1996, primarily in the member services area.
- **Health Net (added in 1998)** – Health Net had the highest 1998 satisfaction rating of all four health care plans for their service performance.

Quality of care issues scored the highest with members giving Kaiser slightly higher satisfaction ratings than Aetna or Health Net.

Meetings have been held with Aetna, Kaiser and Health Net to discuss the results and issues of the survey, as well as the steps needed to address such issues. We will keep you informed as we develop coordinated action plans with the carriers.

Another survey will be mailed in May 1999. Because the survey results form an essential part of Litton's health care administration and plan design and help to assess those areas where we may wish to focus particular attention, employees are encouraged to participate in the survey process. □



## Four More Receive ICARE Honors

The common thread among February's ICARE award winners was their commitment to going above and beyond expectations to get the job done.



(From right) ICARE honorees Leisha Myers, John Sherman and

Jim Frank were congratulated by Vice President of Administration Duane Anderson for their efforts above and beyond expectations. Awardee Duane Clark was unable to attend.

John Sherman was nominated by Pat Murphy for his efforts in meeting a critical development and delivery schedule on the OMNIBUS program. Assisting in the selection of connectors for the design work, he was able to realize a significant cost and time savings for the program by obtaining small quantities on a sample basis from a number of vendors and going out of his way after hours to meet with sales representatives and pick up material needed the next day. John's dedication and willingness to use his own time to help meet the development schedule contributed greatly to the successful delivery of the OMNIBUS systems to the Marine Corps customer nine months ahead of the original schedule.

Jim Frank was nominated by Andy Anderson, Harold Cook and Ed Agner for his key contributions to the successful completion of C2M operator training for the Italian Air Force. Jim continually went out of his way to provide invaluable assistance to the ILS technical and instructor staff by rescheduling other priority equipment users and making necessary shelter reconfiguration changes designed to maximize system asset utilization and increase operator laboratory training efficiency. Jim personally assisted in verifying and documenting system software problems impacting C2M operator training and, on his own time,

initiated follow-up action on critical STR (Software Trouble Report) related problems to ensure a fix or work-around was made available to ILS.

The team of Duane Clark and Leisha Myers was nominated by Don Richards for providing critical timing data to Lockheed-Martin for the THAAD EMD effort. With less than two weeks before the System Software Requirement presentation to the THAAD Program Office, Duane and Leisha had to learn a new tool (PROCTOL), gather information from that tool and make it easily understood by the end customer. By providing this data, Duane and Leisha gave critical SSR information to Lockheed-Martin they would not have been able to obtain otherwise and demonstrated that Litton can be counted upon to deliver a quick turn-around.

Each awardee receives a \$100 gift certificate to one of five department stores, an ICARE cup, desk pen set, pin and certificate. Employees selected to receive a second ICARE award receive a photo cube to add to their desk pen set and employees receiving their third award receive a matching paper clip dispenser. All winners are also invited to attend an ICARE luncheon held semi-annually at the Radisson Hotel in Agoura Hills.

Since the program's inception, 512 ICARE awards have been presented. □

## Come Dance at the Maypole!

The Renaissance Pleasure Faire invites you to "jog your deep and Merry Way to Pleasure Faire." This annual recreation of a 16th Century English May Market celebrates its 37th anniversary this year on eight weekends, including Memorial Day, from May 1 to June 20, 1999 at Glen Helen Regional Park in San Bernardino. Faire hours are 10 a.m. to 6 p.m.

Festivities include games of skill and daring, falconry, full contact jousting and a human chess game. Unique handmade crafts will be available, along with sumptuous food and delectable drinks.

Faire goers are invited to join the thousands of costumed entertainers in the dress of the time.

Discount tickets are now on sale from Employee Services at the cost of \$13.00 for adults and \$6.00 for children. Call Chris Cavaliere at 707-4323 for additional information. □

## Reorganization

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Mr. Powers asked for the full support of all employees as we embark upon this new way of doing business. "Outstanding program performance will help us to capture new and follow-on business because customers and potential customers will recognize that we have the capability and desire to make their programs successful. It will also allow us to become more competitive by generating the profit necessary for us to invest in the technology and training needed to continually upgrade our capabilities." □

## Daylight Savings Starts in April

Be sure to remember to set your clocks ahead one hour when Daylight Savings Time officially begins at 2 a.m. on Sunday, April 4, 1999.

Daylight Savings Time will remain in effect until the last Sunday in October. □

## 'Blue Chip' Winners



Data Systems' 1998 patent filers were honored by fellow employees during a presentation in

Agoura. Inventors (from right) Ray Pizzuti, John Rodwig, Fred Erickson, Stuart Mills, Robert Mitchell, Gary Johnson, Dale Frederick, Pat Dousette and Stu Harte are shown with Vice President of Engineering Bill Allison. Inventors Barry Dydyk, David Carrott and Gary Mallaley were unable to attend the ceremony.

Some of Litton's most innovative employees were honored on Wednesday, March 3, 1999 during a presentation held in the Agoura cafeteria to recognize their filing of patent applications in 1998. These inventors and their patents are

**Fred Erickson, Ray Pizzuti and John Rodwig** for *Radar Scan Converter with Direct Display Memory Interface.*

**David Carrott and Gary Mallaley** for *High Output Reflective Optical Correlator having a Folded Optical Axis using Grayscale Spatial Light Modulators.*

**David Carrott, Barry Dydyk, Stuart Mills and Robert Mitchell** (Guidance and Control Systems Division) for *High Output Reflective Optical Correlator having a Folded Optical Axis using Ferro-Electric Liquid Crystal Spatial Light Modulators.*

**David Carrott** for *High-Speed Optical Processor.*

**Patricia Dousette, Dale Frederick, Stuart Harte and Gary Johnson** for *Method of Creating and Using Application*

### *Independent Software Components*

Vice President of Engineering Bill Allison emphasized the importance of the achievements of these individuals stating that, "their IRAD efforts are the fundamental engineering work that puts the fuel in our products and enables us to continue to respond to our marketplace. They deserve our heartiest congratulations because they help to keep us in business, and that's extremely important to all of our careers."

In keeping with the tenor of the occasion, Mr. Allison chose an innovative method with which to illustrate his point. Enlisting the aid of 'volunteers' Pat Dousette and Stu Harte, he placed red, white and blue poker chips on a table and told Pat and Stu to each pick up as many as they could before he told them to stop. After counting the number each had retrieved, he disclosed that he had neglected to mention one important point...not all the chips were of equal value. The red chips were worth \$1 and the white chips were

worth \$5, but the sole blue chip was worth \$1,000. He compared these chips to our daily tasks. "Sometimes, we feel really good about accomplishing a white chip or a red chip, but these are insignificant compared to the blue chips. That's what these individuals have done so well. They have been able to focus on and accomplish what is really important."

In addition to the \$300 honorarium given to each inventor, Mr. Allison also presented them each with a glass cube containing a blue chip.

Litton pays tribute to its innovative employees through the Technology Achievement Awards Program to demonstrate the importance of creativity to the strength and growth of the company. Along with the \$300 given for each filing of a United States patent application, honorariums of \$1,200 and a plaque are presented during the Division's Annual Awards Banquet to those individuals who have had a United States patent granted. □

## On Board

Data Systems welcomes the following new employees.

**Administration:** Edward Garcia.

**Business Development:** Philip Dugandzic.

**DSD San Diego:** Paul Kubilus, Theodore Ly, Celeste Matlock.

## Promotions

Congratulations go to the following.

**Engineering:** James Stewart to Engineering Technical Manager. □

## Personals

Thanks were received from the following.

Bob Cousell for the flowers sent in memory of his mother, Esther.

Rita Maphis and family for the beautiful flowers sent on the death of her father-in-law. □



**C2M**

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control system capable of deployment according to users needs. During the recent DSD-conducted site survey at Otranto, we were enthusiastically received by the unit commander and his staff, who offered all of the cooperation and support that could be expected. This attitude reflects the interest held by the IAF in the program

Recently, we were awarded a \$6 million ECP (Engineering Change Proposal) for implementing improvements

and enhancements and have been requested to submit a proposal for three years of extended logistics support (ECLS)

After a truck ride to Houston, a leisure cruise to Genoa and another truck ride to Otranto, the system will be set up by DSD engineers, integrated with the radars and communications and subjected to field test and operational demonstration, all to be completed by May 30, 1999. □



### Data Systems' C2M Project Team management conveyed thanks

to the team for their outstanding efforts during a celebration in the Agoura cafeteria.



Lieutenant Colonel L. Casani, Italian Air Force (second from left), and the test and integration team following completion of in-plant testing.

## ETC Notes

### Gift Certificate Drawings

Joanne Coller was the winner of the monthly drawing in January for a \$100.00 J.C. Penney certificate. Marvin McGlynn won the \$250.00 certificate in the quarterly drawing.

### Smart Commuting

Don't idle away your dollars. At a drive-through window or when you're waiting for someone, switch the engine off. It uses less gas to start a warm engine than it does to let it idle for more than 60 seconds. □

## Help with College Expenses Available through Loan Program

Thanks to a special arrangement with United Student Aid Funds (USA Funds), Litton provides a convenient way for you and your children to borrow money at an attractive interest rate to help pay for the rising cost of higher education.

Under USA Funds' Help America Learn Program, Litton employees are provided with the applications and assistance needed to secure an educational loan. In addition, you and your children will not be charged a guarantee fee on the loan - as long as you obtain a certification form from Human Resources.

Four types of loans are presently available:

*Subsidized Federal Stafford Loan* - based on financial need

*Unsubsidized Federal Stafford Loan* - not required to meet Federal financial aid requirements.

*Federal PLUS Loan* - based on credit worthiness of parent borrower.

*Option 4 Loan Program* - private loan program based on borrowers' credit-worthiness.

In order to be eligible to participate in this program, you must be a full-time Litton employee with at least one year of service, or the child of a full-time Litton employee with at least one year of service, be a United States citizen, national or permanent resident and meet certain academic criteria.

This program is not intended for Litton employees to borrow under for their own college expenses

Brochures providing detailed information about the loan program are available from Human Resources. Should you decide to apply for a loan, they can provide you with the necessary certification form which can be faxed to USA Services. USA Services will pre-print the desired loan application and mail it to you for completion. □

## In the Spotlight



January's mystery employee was Mike Erickson, Principal Engineer.

Mike began his Data Systems career in 1977 as a field engineer assigned to the Naval Air Station at Miramar in support of the E2 program. He was a perfect candidate for the position, having been part of the E2 mission readiness team for three years at the North Island Naval Air Rework Facility. After nine years as a field engineer, Mike transferred to the Van Nuys facility where he was responsible for test development and implementation on programs such as TACFIRE, BCCS (Battery Communications Center Shahine), NICS-TARE (NATO Integrated Communications System - Telegraphic Automatic Relay Equipment) and PROC (Puerto Rico Operations Center)

In 1990, Mike transferred to Data Systems' Colorado Springs facility to work in the Operations organization as the system test lead for the production run of the E2C. When Colorado Springs closed in June 1995, he relocated to Moorpark where he currently works as system test lead for a variety of legacy programs, including E2C and TAOM.

Mike says he never expected to be at Data Systems for so many years. Once on board, however, he found that he truly enjoyed being a field engineer; it offered independence, direct interaction with the customer and the opportunity to travel. During his time in the field, his assignments took him to a number of locations in the United States, as well as Iceland, Canada, Puerto Rico and Europe. One of his more challenging assignments occurred when his stay in France was extended from two weeks to four months while he was providing system integration support for the BCCS.

Mike's respect for his co-workers and many of the people for whom he has

been privileged to work, along with his enjoyment of the type of work he does, have continued to keep him here through his career transitions. He sees himself as a systems analyst and enjoys the challenge of developing and implementing test plans. "There's never a dull moment. There is something different going on all the time because of the various modes of failures that can and do occur." His background in electronics, radars and communications, along with his analytical mind and his tenacity has served him well in his career. His future goals include moving up the management ladder.



Mike is especially proud to have been associated with the 41-year old E2 program. "We originally manufactured this equipment in the 1950's. We upgraded it in the 60's and 70's (when it was renamed E2C), and it is still continuing to do its job today."

Mike was born and raised in a small town near Rush Lake in northern Minnesota. Following his high school graduation, he joined the Navy. Although he elected to remain in California after his naval service, he still owns land in Minnesota and plans to build his retirement home there.

Mike met his wife, Shirllina, in 1989 through mutual friends. He is the father of two sons - Brian, 18, who lives with Mike and Shirllina in Simi Valley and Eric, who was tragically killed in a handgun accident at the age of 13. Mike also has a stepdaughter, Mellisa, who lives with her family, including grandchildren Ashley, 7, and Dakota, 3, in Colorado Springs.

Mike is a member of the Data Systems Management Club. Mike has also made some forays into the 'political' arena. When he lived in San Diego, he served as a member of the town council, and he was recently a candidate for the office of president of the DSD Management Club.

In his spare time, he likes to write

software programs and travel whenever possible. He hopes to someday be able to visit relatives in Sweden and France. And, a Caribbean cruise may be in the works for next year. He is also an accomplished musician who was once a church organist. He still enjoys playing and also likes to listen to classical music.

When asked how he thought his co-workers would describe him, Mike said they would probably say he is a taskmaster. He also hopes they enjoy working with him and he wants them to know that he really does have a sense of humor!

Our next mystery employee began her career at Data Command Systems in the early 1980s. She's good with numbers and knows a lot about the THAAD program. She loves to work on crafts, and once watched the sun rise over a volcano. Do you know who she is?

Please submit all entries to Data Systems Today Spotlight Contest at M/S 15-22 by April 5, 1999. Include your name, employee number, location and extension. A total of ten winners will be chosen at random from all correct entries. Winners will each receive a pair of movie tickets to an Edwards, General, Pacific, AMC, Mann or United Artist theater. All current Data Systems' employees are eligible to participate. □

## Private Party at Magic Mountain

Six Flags Magic Mountain in Valencia is hosting its annual Private Party Night on Friday, April 30, 1999 from 7 p.m. to 1 a.m. Several other companies, in addition to Litton, attend this event which is closed to the general public. Tickets are priced at \$18.50 for adults and \$9.50 for children under 48" tall and include free parking.

Don't miss out on this great evening of fun! Purchase your tickets now from Chris Cavaliere in Employee Services at (818) 707-4323 □



## Milestones

Congratulations to the following employees who celebrated their anniversaries during the month of March. Employees with 20, 25, 30 and 35 years of service are invited to be pictured here



**Ralph Lindemann**

25 years, Manager-Program, Program Management.



**Daniel Vallas**

25 years, Member, Senior Technical Staff, Engineering.



**James Panico**

20 years, Manager-Contracts-Section, DSD San Diego.

30 years: Ivan Barak.

15 years: Jerry Amos, Bill Davison, Pat Davison, Billy Glisson, George Sullivan, Michael Werdal, Scott Younger.

10 years: Jan Bush, Kevin Castanien, Franklin Moormann, Roger Sager

5 years: Patricia Dunbar, Robert French, Jr., Robert Goodman. □

## Hotline

Employees may call the Division "Hotline" with any questions or comments or perceived noncompliance with the "Standards of Conduct."

Moorpark/  
Agoura Hills.....818-706-4669  
Other Ca.....1-800-843-5165  
Outside Ca.....1-800-237-0934 □

## FSSP Investment Rates of Return

Finalized earnings for the month of December, the fourth quarter and the year ended December 31, 1998 were as follows:

Fund	December	Fourth	Year
	1998	Quarter	Ended
	%	%	12/31/98
Retirement	1.76	7.52	11.13
Money Market	0.47	1.34	5.48
Bond	0.12	(-) 11	8.57
Growth	9.84	26.60	33.97
S & P 500 Index	5.79	21.30	13.27*
Value	2.17	15.48	(-)3.48*

(\* ) Reflect only 7 months return, not 12 months. These funds were introduced June 1, 1998.

It is important to remember that past fund performance is not indicative of future fund performance.

You may change your rate of deposit, fund allocations for future deposits and transfer existing balances among accounts every 30 days. Changes for future deposits, fund allocations and transfers of existing account balances must be made through the Litton Benefits Phone Line at (888) 554-8866. □

## Litton's Second Quarter Earnings Increase

Litton Industries, Inc. announced that earnings per share for the second quarter ended January 31, 1999 rose to \$.94, up from \$.86 for the second quarter results of fiscal 1998. Net earnings for the quarter rose to \$44.0 million, compared with \$40.6 million last year. Revenue for the second quarter just concluded was \$1.13 billion, compared with \$973.8 million for the comparable period of the prior year.

For the first six months of fiscal 1999, earnings per share rose to \$1.95, up from \$1.77 for the first six months of last year. Net earnings rose to \$91.2 million and revenues to \$2.34 billion, compared with \$84.1 million and \$2.01 billion respectively for the first six months of last year.

"Earnings per share for the quarter met consensus analyst expectations," said Michael R. Brown, president and chief executive officer. "Our earnings gains for the quarter and the six months resulted from higher revenue and improved margins at our Ingalls Shipbuilding unit; improvement in margins for our Advanced Electronics Group; better margins at our Electronic Components and Materials Group; and

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## Bargainmart

Employees and retirees of Data Systems may use this column free of charge. Ads are limited to one per person each edition and may be extended to another upon request.

Ads must be fewer than 25 words and will include home phone numbers only (except Rideshare). Ads not meeting these requirements will not be published nor will they be returned. Send ads to Employee Services at M/S 15-22.

Deadline for the next issue: April 5.

### OTHER

BACK, FEET, JOINT OR MUSCLE DISCOMFORT. More restful sleep. More energy. Feel better. High Technology Magnetic products. Call Ed or Linda (805) 272-3746.

4.9-7 9c/MIN LONG DISTANCE, 24hrs/7days/week. Also, One Number/Follow-me, 9-way conferencing. See [www.i-link.net](http://www.i-link.net). Call (818) 345-6918.

FIVE RIDERS NEEDED FOR Van Nuys to Agoura Vanpool. Departs NLT 7:15 a.m. from Saticoy and Woodley. Leaves Agoura Hills @ 4:45 p.m. Call Joanne Collier (818) 706-4637 for full details. □



## Newsbriefs

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1982 where he held engineering and program director positions. Mr. Mazzo earned a bachelor's degree in electrical engineering from City College of New York and master's degrees in management and engineering from Polytechnic Institute of New York.

### Ritter Named Director of Government Relations

Doug Ritter, former chief of staff for Representative Curt Weldon, the ranking Republican member of the House Armed Services and Sciences Committee, has joined Litton as director of government relations. During his time with Weldon, Ritter served as president of the House Administrative Assistants Association; lectured on the legislative process and politics in Russia and Albania for the International Republican Institute; was chosen a senior congressional staff fellow by the Stennis Center for Public Service, and was board president of the Congressional Fire Ser-

vices Institute. Ritter will report to Ted Gordon, vice president and director of Washington operations. □

### Litton Completes Retconn Acquisition

Litton has completed the acquisition of Retconn, Inc. from SEMX Corporation. Retconn, located in Torrington, Connecticut, is a leading designer and manufacturer of RF coaxial connectors, contacts and cable harnesses for the communication and computer industries. It had revenues of approximately \$18 million for the year ended December 31, 1998 and employs about 155 people. Retconn will become a strategic business unit within Winchester Electronics, a division of Litton's Electronic Components and Materials Group. Their client base includes Lucent, Motorola, Ericsson, Nokia, Alcatel, Cisco Systems, Hewlett-Packard, Bay Networks, Sun Microsystems and Silicon Graphics. □

## Earnings

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higher revenue for our Information Systems Group principally due to the acquisition of TASC in April of 1998."

Brown said he expected Litton to benefit from the five-year spending plan of the Department of Defense, which calls for growth in procurement funding for the first time in 15 years. □

## NEWSLETTERS TODAY

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