

## Data Systems San Diego Achieves ISO 9001 Certification



**Bill Maben, Quality Manager, presents the ISO Certificate to Lou**

**Kelly, Vice President and General Manager, at an Operations all-hands meeting.**

On July 15, Data Systems' San Diego facility received its ISO 9001 Quality System Certificate from third party registrar, Det Norske Veritas. This certificate signifies that consistent, high quality processes are in place for the design, manufacture and service of portable ruggedized computers, displays and related integrated systems. The ISO 9001 registration allows Litton Data Systems to provide products to customers worldwide that conform to an internationally recognized quality system.

Through the development and implementation of an ISO 9001 compliant

system in San Diego, major improvements were made in the overall processes, enabling San Diego to perform more consistently in all business areas. According to Bill Maben, Quality Manager, "Our ISO Registration would not have been possible without the hard work, dedication and team work from San Diego employees. Special thanks goes to the key members of the Implementation Team, who spent a great deal of time coordinating efforts within their respective organizations, and the internal audit members." □

### Free Flu Shots to be Offered

Winter is approaching, and with it comes the flu season. Data Systems has contracted with Clinical Health Care Systems to once again offer free flu shots to employees in Agoura Hills and Moorpark.

The influenza virus is very contagious and may cause severe complications in high risk individuals - such as those with chronic heart, lung or kidney problems, diabetes or immune system disorders. Immunization, which may eliminate or greatly decrease the infection's inci-

dence and severity, is strongly recommended for these individuals.

Even if you don't fit into any of the high risk categories, doctors recommend flu shots for anyone wishing to minimize their chances of being laid up with the flu this winter.

Flu shots will be given in the Agoura Hills cafeteria on Monday, October 4 from 10 a.m. to 2 p.m. and in the former Moorpark cafeteria on Tuesday, October 5 from 10 a.m. until 12:30 p.m. Please call Chris Cavaliere at 707-4323 to schedule an appointment □

**Data Systems**  
**TO DAY**  
**Litton**

## Litton Newsbriefs

### Litton Announces Information Systems Group Management Changes

R Evans Hineman, 65, former president of TASC, Inc. has been named group vice president for intelligence of Litton's Information Systems Group (ISG). In his new position, Hineman will be responsible for providing leadership and oversight to Litton in its business activities with the intelligence community. He joined TASC in 1989, serving as executive vice president and director of the company's Systems Division before becoming president in 1989. Prior to joining TASC, Hineman served with the U.S. government for more than 33 years in the intelligence service. He received a bachelor of science degree in mechanical engineering from Lafayette College.

James H. Frey, 61, former Litton vice

president of strategic business development, has been appointed Litton vice president and president of TASC, Inc., succeeding Hineman. Frey joined Litton in 1988 as president of Itek Optical Systems and held that position until being appointed vice president of strategic business development for Litton. He was elected a corporate vice president in January 1997. Prior to joining Litton, Frey was employed with General Electric Co. where he held various senior management positions in its Space, Military and Data Systems business. He received his bachelor of science degree in electrical engineering from Duke University.

ISG employs more than 9,500 people in 150 offices nationwide and is ranked as one of the federal government's top ten contractors.

### Advanced Systems Division Formed

Litton announced the formation of a new

operating division that consolidates its Applied Technology Division, headquartered in San Jose, California, with the Amecom Division of College Park, Maryland. The new organization, called Litton Advanced Systems Division, is headquartered in College Park, Maryland, and has about 800 employees. Michael Gering, former president of Amecom, is president of the newly established division. Litton Advanced Systems Division unites the resources and capabilities of the world-leading provider of threat warning systems with the leading supplier to U.S. military forces of advanced electronic support measures (ESM) and passive radar frequency (RF) passive detection systems. It also includes the Space Systems Operation, which provides engineering services and products for NASA and various space system prime contractors. □

## Litton Reports Fourth Quarter and Fiscal Year 1999 Results

Litton Industries, Inc. reported results for its fiscal fourth quarter and year ended July 31, 1999. Including the previously announced special charges equaling \$1.67 per share, the loss for the quarter was \$.48 per share, compared with diluted earnings per share of \$1.07 for the fourth quarter of fiscal 1998. Revenue for the fourth quarter was \$1.23 billion, compared with \$1.24 billion for the comparable period of the prior year.

For the fiscal year, after special charges of \$1.67 per share, diluted earnings were \$2.58 per share compared with \$3.82 for the prior year. Net earnings were \$120.6 million while revenues rose to \$4.83 billion, versus \$181.4 million and \$4.40 billion, respectively, for fiscal 1998.

"Excluding the fiscal year 1999 special charges, Litton's results would have reflected consensus expectations," said Michael R. Brown, chairman and chief executive officer. "As was previously announced, these special charges were the result of strategic decisions made by management last fiscal year to exit

unprofitable lines of business and to consolidate certain manufacturing facilities to reduce costs and enhance competitiveness. These steps were undertaken in the interest of enhancing long-term shareholder value and to provide a strengthened foundation for our business in fiscal 2000 and beyond."

"During fiscal 1999, management also took several other important actions to support Litton's future. We acquired two businesses for our Electronic Components and Materials Group (Retconn and Tarutin), one for our Advanced Electronics Group (Denro), and, in Avondale Industries, Inc., made a major acquisition (completed 8/2/99) for Litton Ship Systems Group."

"Each of our four groups strengthened their position for the future in significant ways. Our Ingalls shipbuilding facility generated increased revenue for the year, reversing a multi-year downtrend – and also reported improved margins. Our Information Systems Group will now be focused primarily on providing information technology services to the federal government. Two divisions, PRC and TASC, will now provide more than 80% of this group's sales – both are at or above expecta-

tions and have produced uptrending operating results throughout the year. Our Electronic Components and Materials Group was able to increase revenues and maintain margins during a time in which its markets were soft – and now is poised to take advantage of the recent uptrend in market opportunities. And our Advanced Electronics Group continued its trend of improving margins."

Fourth quarter revenue improved for Information Systems and Electronic Components and Materials, while revenue declined for Litton Ship Systems due to the effect of a strike at the Ingalls Shipbuilding division. However, shipbuilding earnings were largely unaffected because of higher earnings rates on maturing programs. Revenue for the Advanced Electronics Group declined mainly due to the sale of the Solid State business unit in the first quarter of 1999.

During the quarter, Litton agreed to acquire Avondale Industries, Inc. for a per-share price of \$39.50 in cash. The transaction (completed 8/2/99) creates a diverse, world-class shipbuilding segment with highly complementary businesses and strong capabilities. The combined companies are expected to

## Your 11<sup>th</sup> Grader May Be Eligible for a Litton Scholarship



Since 1983, Litton has demonstrated its commitment to higher education by sponsoring Merit/Special Scholarships in support of the Merit Program's purpose to "promote academic excellence by increasing educational opportunities for highly talented young people, to encourage scholarship support for academically superior students throughout the United States and to recognize and reward their accomplishments."

### Who is Eligible?

If you are a full-time Litton employee, your son or daughter is eligible to compete for one of twenty Litton-sponsored scholarships presented each year. Students must ap-



ply in their junior year of high school and be U.S. citizens (or applying for U.S. citizenship). They must plan to attend a regionally accredited U.S. college or university. The parent must be employed by Litton at the time the scholarship award is announced.

### Entering the 2001 Scholarship Program

Those students who will complete high school and enter college in 2001 must take the PSAT/NMSQT in the fall of 1999, on the date their school chooses for test administration — either Tuesday, October 12, or Saturday, October 16, 1999. A student who is unable to take the 1999 PSAT/NMSQT because of illness or an emergency, who otherwise qualifies for

participation in the 2001 program, may still be able to enter the competition by contacting the National Merit Scholarship Corporation (NMSC) at Department of Educational Services & Selection, National Merit Scholarship Corporation, 1560 Sherman Avenue, Suite 2000, Evanston, Illinois 60201-4897, telephone (847) 866-5100 to request information about alternate testing arrangements. Requests must be postmarked by March 1, 2000 to be considered.

The student must also file an entry form with Human Resources by December 23, 1999. Entry forms can be found in the Litton Industries Merit/Special Scholarship brochures available from Human Resources at all Data Systems locations.

### Award Determination

Scholarship recipients are selected by the NMSC based on test scores, academic records, personal leadership and significant extracurricular accom-

plishments. The stipend for each Litton scholarship winner is determined individually by the NMSC and will range from \$2,000 to \$3,500 per year for up to four years of college undergraduate study or until baccalaureate degree requirements are completed, whichever occurs first. The stipend is renewable annually based on the student's continued good academic standing.

Litton encourages all employees whose children meet the necessary criteria to enter the competition. Scholarship awards will be announced in the spring of 2001. □



## Health/Dental Plans Open Enrollment to be held October 18-22

Open enrollment for the health coverage plans offered at all Litton Data Systems' locations is October 18-22, 1999. Any changes elected



during the open enrollment period will become effective on January 1, 2000.

Choice of health plans at the Agoura and Moorpark facilities includes Aetna's Managed Choice (Point of Service), Aetna's Select Choice (HMO), Kaiser Permanente (HMO), HealthNet (HMO) and Aetna's Indemnity (Out-of-Area) Plan. The Indemnity Plan is only available to employees who do not reside in an area serviced by the Aetna Managed Choice (Point of Service), Aetna Select Choice (HMO), Kaiser Permanente (HMO) and HealthNet (HMO) networks. Choice of dental plans includes Aetna Dental (Indemnity Plan) and Prudential Dental (DMO).

Booths will be located in Building 1, Agoura cafeteria on Monday, October 18 and on Tuesday, October 19 in the former cafeteria in the Main Building in Moorpark. Health care representatives will be available from 10:00 a.m. to 2 p.m. to answer your questions and offer details on the health plan coverages offered.

Information concerning the open enrollment schedule and health and dental plan coverages available at the Ocean Springs and San Diego facilities may be obtained from Human Resources at those locations.

In reviewing your health plan coverage, you should keep in mind that open enrollment is offered only once a year.

□

# SMILE!

## Bloodmobile Coming To Agoura Facility

Recent studies have shown that giving blood can cut your risk of heart attack and certain cancers. In the U.S., it's more common for people to have too much iron, especially among men and post-menopausal women. Too much iron may contribute to plaque buildup in the arteries by damaging cells in artery walls, which can block blood to the heart. Studies also found that too much iron contributes to the damage in the cell that leads to cancer.

So, when the Los Angeles Chapter of the American Red Cross holds a blood drive at the Agoura Hills facility on Tuesday, October 19, 1999, come on out and help yourself and others. The need for blood is greater than ever. Numerous advancements in medicine and an aging population have dramatically increased the need for bone marrow, cord blood, whole blood, platelets and organ donors.

### Did you know.....

- ♥ Every ten seconds, someone in the United States receives a blood transfusion
- ♥ For every 2.8 gallons of blood people have donated, they have supported the entire nation's blood needs for one minute.
- ♥ One out of every 10 people entering a hospital need blood.
- ♥ About 95% of people living to the age of 72 will require blood or blood products at some time in their lives, yet only 3% of the population donates blood.
- ♥ Blood centers often run short of Types O and B blood. Shortages of all types of blood occur during the summer and winter months.

### What's It Like to Donate Blood?

The entire process takes about 30 minutes. It begins with a brief interview. Then, temperature, pulse, blood pressure and blood iron level are checked. The actual donation takes about ten min-

utes. One unit of blood --about a pint--is collected in a special container. Since the average person has between eight and twelve pints of blood, it's easy to spare just one. All materials are sterile and disposable and used just once. You cannot get AIDS or any other infectious diseases by donating blood. Afterwards, donors rest and enjoy light refreshments before resuming their normal routine.

### What Happens to Your Donation?

All donated blood is typed to determine A-B-O group and Rh factor and tested for safety, including a test for antibodies to the HIV virus that causes AIDS. Most units of blood are separated into components, allowing one donation to help several people.

- ♥ Red cells may be used for surgical patients.
- ♥ Plasma is used in the treatment of shock and burn patients. Some times, plasma is manufactured into other transfusion products or vaccines.
- ♥ Platelets are vital for leukemia and other cancer patients.
- ♥ Cryoprecipitate is that special blood clotting factor used by hemophilia patients.

Donors may safely give blood once every 56 days. The blood's liquid volume is restored in about 24 hours, and the red cells are replaced within 3 to 4 weeks.

Following your donation, you should drink lots of fluids, more than you usually do, but stay away from alcohol. Eat a hearty meal. You should avoid strenuous activity for the remainder of the day, but you can resume normal activity after an hour.

The bloodmobile will be located in the patio area between Building 1 and 2 from 9:00 a.m. to 2:30 p.m. Anyone wishing to donate should contact Chris Cavaliere at 707-4323 to schedule an appointment. □



## Navy Recognizes Outstanding Effort on CIS Program

Recently retired Program Manager Dave White received a letter of appreciation from the Naval Air Systems Team for the role he played in Data Systems' successful design, implementation and deployment of a major upgrade to the AN/UPX-24 (V) Program.

In his letter, Captain James L. Campbell, Program Manager for Air Traffic Control and Landing Systems, stated, "As part of our Integrated Product Team, you have worked diligently to meet the Navy's needs for this extremely important system. During your tenure as PM, you have successfully and expertly balanced your customer's needs and Litton's goals. You leave us on solid footing as we embark on our next major upgrade, a conversion to an open systems architecture."

According to Dave, the success of this program was truly a team effort. As he headed off 'into the sunset,' he said, "I would like to thank everyone who worked on the CIS program. The letter I received from the Navy is really meant for all of you who have made this program successful. As I go into retirement, I also know that the Litton team will make the conversion on the CPU (Central Processing Unit) to an open system architecture a successful one."

The letter was awarded to Dave during a customer briefing. Following the briefing, the CIS team, along with personnel from sister division, Guidance and Control Systems, presented the customer with new upgrade opportunities for growth in the CIS product line.

Larry Spicer has now assumed the program manager responsibilities held by Dave. The CIS program, under the leadership of Mike Reader, is part of the Fire Support IPT based in Agoura Hills/Moorpark. □

## Students Rate C2M Training Course A Success!



### Instructor Harold Cook (left) with students Piero Petrucci, Antonio Pacilé and Silvio Liuzzi, and

Program Office Director Frank Kaatz. Harold, along with instructors Andy Anderson and Ed Agner, received high marks from the students for the C2M training they prepared.

During the week of August 23, we were visited by three Italian students who attended the C2M LINK 16 Simulator Training course. The LINK 16 Simulator is under development for an Italian industrial firm, MID SpA, a division of Marconi Defense Systems in L'Aquila, Italy. The system we are developing consists of portions of the C2M CCTA delivered to the IAF earlier this year. It will provide a simulation of the C2M CCTA Link 16 ca-

pability to be used in a laboratory environment by the Italian military forces to exercise the Link 16 Net for various operational scenarios.

The training course was a condensed and accelerated version of CCTA plus unique material assembled by the ILS team of Harold Cook, Andy Anderson and Ed Agner in a very short period of time. Harold conducted the training course (his Italian should be getting

pretty good by now!) The students, Piero Petrucci, Silvio Liuzzi and Antonio Pacile, employees of MID SpA, will be involved in the use of the Simulator currently in final integration and scheduled for delivery in October 1999.

Once again, as consistent with past comments, the students lauded the training and the material as being very well prepared and presented and gave the course an overall excellent rating. □

## Take the Catalina Express

Catalina Island is now only about an hour away, thanks to Catalina Express. They offer the most frequent service to Catalina, with up to 30 daily departures from Long Beach, San Pedro and Dana Point. You'll experience a smooth journey while you relax in the airline-style seating and enjoy convenient delicious snack and cocktail bars.

Discount tickets are now available on the Take One Wall in Agoura which offer \$4.00 off the adult round-trip fare of \$38.00 for up to six people. Reservations can be made by calling (800) 418-9159. Also try their fax-on-demand for fares, schedules, directions and hotel packages at (800) 410-9159 or visit their website at [www.CatalinaExpress.com](http://www.CatalinaExpress.com).

For further information, contact Chris Cavaliere in Agoura at 707-4323. □

## Fall Back

Standard Time resumes in each time zone in the United States at 2 a.m. on Sunday, October 31, 1999, so be sure to set your clocks back one hour before going to bed the previous night.

Daylight Savings Time will return in the spring. □

## In the Spotlight



Our last mystery employee was Contracts Project Specialist Ann Wetstein.

Ann's association with Data Systems goes back to 1989 when she began working in a program office support capacity on the Air Force MCE P31 program. Starting as the program office focal point for the software development effort, she took on more and varied responsibilities as the military personnel on the program came and went. She gained valuable experience and knowledge on defense acquisition management, especially on Litton proposals, as the P31 program went through two major restructures and transitioned into production. This proved particularly useful when in 1997, just as she was feeling ready for a change in her life, she learned there was an opening in DSD's Contracts and Pricing organization. Having become well acquainted and favorably impressed with the Litton organization and people working on the program, she felt this was the perfect opportunity to gain career-enhancing experiences and challenges and shake up her life a little.

Ann provides proposal preparation, contract negotiation and contract administration support to the THAAD, MEADS, Hybrid Fusion and AADC programs. Her interest in every aspect of the programs, along with her tenacious approach and attention to details are some of the assets she feels she brings to her work. She really enjoys being part of a team and interfacing with so many different functional organizations and customers and is working diligently to develop a negotiating style that suits her personality and achieves positive results. She is also pursuing a certificate in Contract Management to increase her effectiveness to her

organization.

Even though most of Ann's contract experiences have been on the THAAD program she inherited when she came to Litton, she especially appreciates having been involved in the winning AADC Concept Development and MEADS Design and Development proposals, and hopes to be able to apply the lessons learned from these experiences to many more winning proposals. Ann wants everyone to know that her boss is the best, as are her co-workers (even if she doesn't act like it), and her job would be perfect (well almost) if only she had an office with a window!



Ann was born and raised in New York state, about 12 miles from West Point. She graduated from Cornell University in Ithaca, New York with a bachelor's degree in Materials Science and Engineering. After completing the Air Force ROTC program in college, she was commissioned as an officer and entered the Air Force following graduation. She spent her entire military career at WPAFB Ohio, serving as a product assurance engineer on the F-15 Tactical Electronic Warfare System and the Joint Services Tacit Rainbow Missile System and then as executive administrator at the Air Force Institute of Technology. During her tenure in the service, she completed her master's degree in Materials Engineering at the University of Dayton. Ann left the Air Force in December 1988, having attained the rank of captain, and relocated to Massachusetts where she began her civilian career supporting the Air Force P31 Program Office.

Ann has jumped right into the swing of things here at DSD. She is the secretary of the Management Club and the treasurer of the Litton Bicycling Club. An avid recreational bike rider, she is also a member of the Conejo Valley Bicycle Club. When her discipline and motivation cooperate, she tries to sustain other athletic pursuits as well, including run-

ning and working out at the Litton-sponsored Spectrum Club.

Ann loves to learn about architecture and history. While living in Boston, she was a volunteer tour guide with "Boston By Foot," leading historical and architectural walking tours for adults and children. She's made trips to Italy, France and Poland, and participated in an archeological dig in Israel, which she says was the hardest physical labor she ever did in her life. Her most recent trip was a visit to London in June for a cousin's wedding that also served as a family reunion. On this side of the Atlantic, she used her move from Boston to California as an opportunity to drive cross-country and sightsee. And, before she packed up for the big move, she took a weeklong bicycle tour of Maine and Quebec.

Ann enjoys listening to music and playing the piano, and recently splurged on the purchase of a digital piano. In her more sedentary mode, she becomes a 'movie-aholic.' She also looks upon eating as one of the greatest pleasures in life - and that includes her forays into her department's candy jar, which she finds herself replenishing on a much too frequent basis!

Ann says that at first, the openness of California's landscape was very foreign and unsettling compared to the familiar, densely wooded areas of New York and Massachusetts. Lately however, she realizes that she's grown to love the mountains and great weather here and to consider California home. And even though she feels she'll never quite adopt the laid back southern California style, she is happily settled in Westlake Village, and will probably stay a while.

Congratulations to Peggy Doonan, Linda Friedman, Tony Garcia, Chris Huffman, Angela Norville, Kris Thornton, Susan Rodwig and Mark Wilcox for correctly identifying Ann.

After serving our country for 20 years, our next mystery employee now serves all employees. Relatively new to Litton Data Systems - San Diego and recently promoted to handle more bugs, you might call our mystery employee the "bug-buster" for the job he performs. Do you know who he is?

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## Milestones

Congratulations to the following employees who celebrated their anniversaries during the month of September. Employees with 20, 25, 30 and 35 years of service are invited to be pictured here.

**30 years:** Anita Scavone.

**20 years:** Chris Cavaliere, Judy Gifford, Susan Rodwig.

**15 years:** Dany Chan.

**10 years:** James Berg

**5 years:** Edward Clarke, John Lazor. □

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## ETC Notes

### Gift Certificate Drawing

Congratulations to the two winners in July. Chris Huffman won the \$100.00 J.C. Penney certificate in the monthly drawing, and Chris Stevens won the quarterly drawing for the \$250.00 certificate.

### Smart Commuting

Get there faster. Just add one passenger, two in some areas, and you'll qualify to use carpool lanes that can save you time on your commute. (The fine for driving alone in these lanes is \$271 for a first-time offense.) □

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## On Board

Data Systems welcomes the following new employees.

**Administration:** Michael Kamara.

**San Diego:** Marvin Funcheon-Brown, Richard Calvi, Paul Horn, Phyllis West. □

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## Gone Fishin'

Data Systems salutes its retirees on their years of service and wishes them success in the years ahead.

Phyllis Lewis

Beverly Woodward □

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## STANDARDS OF CONDUCT: GRATUITIES

*This month's article discusses "Gratuities," item 3 in the Divisions' Standards of Conduct booklet. Generally speaking, Litton Data Systems prohibits its employees from soliciting, furnishing or accepting gratuities. This article discusses the reasons behind this policy.*

This first stems from the fact that our primary customer, the U.S. Government, prohibits its personnel from soliciting or accepting "any gift, gratuity, favor, entertainment, loan or any other thing of monetary value from any person, firm, corporation or other entity which is engaged or is endeavoring to engage in procurement activities or business or financial transactions of any sort with any agency of the Department of Defense." Consistent with this U.S. Government policy, Data Systems prohibits its employees from offering any of the above mentioned items, either directly or indirectly, to any customer, supplier or employee thereof.

It is essential that all Data Systems employees avoid any situation or other interest which might interfere with their judgement with respect to their responsibilities to Data Systems. For this reason, Data Systems employees are not only prohibited from offering gratuities to customers, but also from accepting gratuities from vendors or potential vendors. This includes tickets to concerts or sporting events, evening entertainment (including dinner) and personal favors. Any gratuity offered to a Data Systems employee by a vendor or potential vendor should immediately be reported to his or her supervisor.

The following items are not considered to be "gifts" or "gratuities" — unsolicited advertising or promotional items that have little retail value, such as pens, calendars and cigarette lighters; discounts or concessions extended company-wide and available to all Division employees and promotional vendor training sessions when a vendor's products or systems are provided under con-

tract to Data Systems and the training is to facilitate the utilization of those products or systems by Data Systems personnel.

Other exceptions may include conference meals. Occasions will arise when, in the continuation of a valid business meeting, or the initiation of such a meeting, an employee may be the guest of a supplier, or prospective supplier at the supplier's expense. For the mutual protection of the employee and the Division, the employee must provide his immediate supervisor with a written report describing the event.

When a Division employee invites a supplier's representative to visit Data Systems for the business convenience of the Division, it is appropriate for the Division employee to pay for any conference meal and report it on a "Conference/Entertainment Expense Report." The Division employee's supervisor should approve the conference prior to incurrence of the expense.

In those instances where it is difficult to determine whether or not an action constitutes a violation of this "Standard," attempt to apply the following rule: Would you, your customer or your supplier be embarrassed if the transaction was made public? If the answer is "Yes," the transaction should probably be avoided.

Division business must be conducted ethically so as not to impugn or jeopardize the Division's reputation. Compliance with this Standard is a condition of employment. Additional information regarding "Gratuities" can be found in DSP 1000, 1009-13, PPM 300-2, AND MSCOP 11.01. □

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## Promotions

**Engineering:** Clifford Thomson to Senior Engineering Specialist.

**San Diego:** Adonis Wooten to Senior Specialist □

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## Personals

Thanks were received from the following.

Doug Morgan for the expressions of sympathy received following his mother's death □

## Bargainmart

Employees and retirees of Data Systems may use this column free of charge. Ads are limited to one per person each edition and may be extended to another upon request.

Ads must be fewer than 25 words and will include home phone numbers only (except Rideshare). Ads not meeting these requirements will not be published nor will they be returned. Send ads to Employee Services at M/S 15-22

Deadline for the next issue: October 6.

### FOR SALE

1986 FORD TEMPO, Beige, tan interior, 5 speed, Power Steering/brakes, AM/FM Cassette, A/C, Sun roof, new clutch, axles, cylinder head, brakes, battery. Request \$1500 Call (760) 598-6443.

### OTHER

LOWEST LONG DISTANCE CALLING EVER! 4.9¢/min between 100 major metro areas or 6.9¢/min within 48 states. 24hrs/7days/week from any phone! Call (818) 466-2440. □

## Litton Results

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have revenue of approximately \$5.5 billion, backlog of \$8.8 billion, and more than 40,000 employees

Details of the special charges: Results for the fourth quarter and fiscal year 1999 were reduced by special fourth-quarter charges totaling \$116.8 million pre-tax or \$77.4 million after-tax. As was previously announced, after management concluded its previously announced review of strategic options, Litton's management approved a plan and initiated actions in fiscal year 1999 to exit the mainframe outsourcing and professional services businesses conducted at the Litton Enterprise Solutions, Inc. (LES) subsidiary. As a result, pre-tax charges totaling \$88.9 million were recorded in fiscal year 1999 to reflect the costs to

exit these activities including estimated losses to complete the current contracts. In fiscal year 1999, Litton's management also approved a plan and began to consolidate certain manufacturing facilities at its Data Systems (DSD) and Applied Technology (ATD) divisions to improve operating efficiency and reduce excess capacity, resulting in a pre-tax charge of \$9.4 million to current earnings. These actions will also produce non-recurring charges that will be expensed during fiscal year 2000. It is estimated that the total of the fiscal year 2000 charges will not exceed \$11 million. The special charges for fiscal 1999 also include the effect of the previously announced \$18.5 million voluntary settlement with the United States Attorney's Office to settle allegations regarding foreign sales consultants. □

## Hotline

Employees may call the Division "Hotline" with any questions or comments or perceived noncompliance with the "Standards of Conduct."

Moorpark/

Agoura Hills.....818-706-4669

Other Ca.....1-800-843-5165

Outside Ca.....1-800-237-0934 □

## Spotlight

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Please submit all entries to Data Systems Today Spotlight Contest at M/S 15-22 by October 6, 1999. Include your name, employee number, location and extension. A total of ten winners will be chosen at random from all correct entries. Winners will each receive a pair of movie tickets to an Edwards, General, Pacific, AMC, Mann or United Artist theater. All current Data Systems' employees are eligible to participate. □